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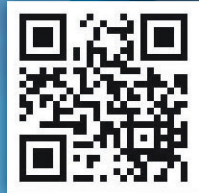
TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

Leadership Lycoming Holds Final 3

Member Renewals

March PM Exchanges

Upcoming Ribbon Cuttings



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West Pharmaceutical owes 60 years of success to 'clear mission'



We've finally hit spring and excited to see all that comes with it. Happy to see kids outside playing and people doing more outdoors. One group that I wish was still not outdoors was our State House of Representatives. Not sure if you caught this, but the House has been out of session for the past few months to repair a water leak. While it's generally thought of as good to have our legislators in Harrisburg at work, there are times that I wish they wouldn't be.

A current example is House Bill 1773. This was introduced to revamp Pennsylvania's tax system, aiming to generate \$6.2 billion in revenue by adjusting income tax rates for residents and businesses. The proposal includes reducing taxes on wages and interest by approximately one-third, while significantly increasing the rate for passive income—such as lottery and gambling winnings, net profits, dividends, and gains from rents, royalties, patents, copyrights, and income from estates and trusts—to nearly double the current rate.

One key element of this bill will take the current tax rate on small business from 3.07% up to 12%. Yes, this will effectively quadruple the amount of taxes that a small business will pay.

House Bill 1773, is titled the "Fair Share Tax Plan". If I'm an S-corporation, partnership, and sole proprietor, each of which are a structure for a small business, one has to explain to me how raising my tax rates fourfold is fair. This increase would affect all of Pennsylvania's nearly 180,000 small businesses, along with the millions of workers they employ.

Those advancing this bill position it as a remedy to what it describes as Pennsylvania's regressive income tax system, aiming to alleviate the tax burden on lower-income families. One would argue that this does the complete opposite as it takes away quality job opportunities as companies are forced to relook at their employment structure. It also will exacerbate Pennsylvania's already tenuous economic standing, of which data from various sources paints a bleak picture.

The Kauffman Foundation ranks Pennsylvania last in the nation for new entrepreneurs, signaling a challenging environment for startups that would be exacerbated by the "sticker shock" of a twelve percent tax rate on small businesses. (Google Kauffman Foundation New Entrepreneurs Report for further detail). Couple this with the declining population and challenges evident in the Bureau of Labor Statistics placing Pennsylvania fifth from the bottom in net firm migration (shows we're losing more than what we're getting into the state).

It's puzzling to see how House Bill 1773 even got this far in the conversation. You've got the Governor releasing a new economic development strategy that includes elements focused on building our Main Streets (synonymous with small businesses). He's also working on the bipartisan initiative to gradually reduce the Corporate Net Income tax, from 9.99 percent in 2022 to 4.99 percent by 2031, which is designed to attract business and investment. This just doesn't seem to jive with trying to grow business on the one hand while you severely whack them by quadrupling their taxes.

The Chamber is obviously concerned about this and is very much advocating against this bill. I am pleased to share that both Representative Joe Hamm and Representative Jamie Flick have both said they are completely against House Bill 1773. We appreciate their stand and would encourage you, especially if you're a small business owner, to email or call them to thank them for their positions.

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Welcome New Chamber Members!

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Wilkes-Barre, PA 18701
(570) 208-1200
www.allonefoundations.org
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www.dmkmediagroup.com
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Fish Commercial Group

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Williamsport, PA 17701
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www.fishcg.com
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Ignite Business Services, Inc.

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LCBC Church

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www.lcbcchurch.com
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Jersey Shore, PA 17740
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March Ribbon Cuttings



The Purpose Center cut the ribbon on their location at 400 Market Street in Williamsport.



Girl Scouts in the Heart of Pennsylvania held a Ribbon Cutting Ceremony to celebrate their new location at 1770 East Third Street in Williamsport.

Upcoming Ribbon Cuttings

Ribbon Cutting - C.H. Waltz Outdoor & RV

Saturday, April 13, 2024 | 12:00 PM
5335 North Route 44, Jersey Shore



Ribbon Cutting - TLC Fitness

Saturday, April 20, 2024 | 1:00 PM
396 East 2nd Avenue, South Williamsport



The Plant Based & Juice Bar celebrated their new location at 1786 East Third Street in Williamsport. This is their second location, with their flagship store located in Danville.



Leadership Lycoming Holds Business and Economic Development Program Day

The Leadership Lycoming Class of 2024 had their sixth Program Day; Business and Economic Development, beginning at Lycoming Engines where Mayor Derek Slaughter addressed the class with an Overview of the City of Williamsport. That was followed by an Economic Development Update presented by Jason Fink, President/CEO of the Williamsport/Lycoming Chamber of Commerce.

The class then moved on to a presentation and tour of Lycoming Engines with Shannon Massey, Senior Vice President and General Manager and Chris Gayman, OEM Sales Manager, Lycoming Engines. The morning continued with a presentation: Driving Economic Development in the Region with Dennis Gilbert, President, Innovative Manufacturers' Center.

Lunch was provided by Kitchen Repose before starting the afternoon with a tour of PMF Industries by Sam Shea, Human Resources Manager. From Reach Road to Jersey Shore, the class met at Bald Birds Brewing Company for a Small Business Panel with Seth Alberts, President, Ralph S. Alberts Co. and Stephanie Hollick, Chief Financial Officer, Bald Birds Brewing Company; moderated by Jason Fink, President/CEO, Williamsport/Lycoming Chamber of Commerce.

The afternoon ended with a tour of Bald Bird Brewing Company followed by a social hour in the taproom.

Thank you to our Leadership Lycoming Annual Sponsors, North Central Sight Services and UPMC. Thank you to our Tier 3 sponsors, Lycoming Engines and West Pharmaceutical Services. Thank you to hosts Lauri Moon and Heather Allison. And thank you to Jennifer Stehman, UPMC and Danielle Forker, Geisinger.



The Class of 2024 at Lycoming Engines



Tour of Bald Birds Brewing Company



The Class of 2024 at PMF Industries

FEATURE MEMBER



RALPH WILSON/Sun-Gazette Correspondent

Leaders and staff of West Pharmaceutical Inc. accept the Staiman Family Large Business Award from the Williamsport-Lycoming Chamber of Commerce.

West Pharmaceutical owes 60 years of success to ‘clear mission’

By **JAY HAHN**
Sun-Gazette Correspondent

West Pharmaceutical, Inc has been a key member of Lycoming County’s business community for over 60 years manufacturing pharmaceutical supplies right here with locations both in Williamsport and Jersey Shore.

West Pharmaceutical, Inc, or West, has a clear mission according to David Lanzer, director of operations.

“We contain and deliver injectable therapies that improve patient lives,” he said. “And importantly, we are guided by our core values of passion for customers, leadership in quality and One West Team, and these values underpin our purpose to improve patient lives.”

West, provides innovative and high-quality injectable solutions according to Lanzer.

“As a trusted partner to established and emerging drug developers, West helps ensure the safe, effective containment and delivery of life saving and life enhancing medicines for patients,” he said.

These products include medicine vial stoppers, syringe barrel plungers, metal seals and plastic buttons for vial enclosures. West produces a proprietary elastomer for those rubber components at sites such as the one on Oliver Street in Jersey Shore. The Williamsport site on Reach Road does consumer products contract manufacturing.

West, headquartered in Exton, has grown since it acquired

the Jersey Shore facility in 1963. In the 1970s, said Lanzer, the site added a clean room manufacturing operations and in the ‘90s added pharmaceutical washing of elastomeric components. “Today, the site supplies a full range of sterile containment and injection components to manufacturers of injectable therapies,” said.

The company continues to grow, Lanzer said. “In fact, our Williamsport and Jersey Shore sites are both currently in expansion phases, enabling us to provide additional job opportunities and allowing us to better serve the growing needs of our customers.”

West and Lycoming County have enjoyed a good partnership over the years. “The strong labor skillset in Lycoming County has been very valuable for our sites, knowing as we continue to grow, we can fill our job opening opportunities with the dedicated and skilled workers in this region,” said Lanzer. West currently has over 500 team members at the Jersey Shore site and over 130 at the Williamsport site.

Lanzer also praised Pennsylvania’s support of manufacturing and the strong partnership with Pennsylvania College of Technology.

“This partnership has been invaluable to West, providing skilled training and apprenticeships for our sites in Lycoming County,” he said.

West also wants to be responsible with their production and partakes in what is known as ESG, Environments, Social and Governance.

“We are taking action to positively impact our environment through progress in recycled waste and global waste diversion; improvement in energy intensity; and reduction in water intensity, helping to make our processes more sustainable,” said Lanzer.

They were recognized for such efforts too. West was named one of USA Today’s America’s Climate Leaders for 2023, Newsweek’s 2024 Americas Most Responsible Companies and Lycoming County’s Large Business Award for companies that invest in the community.

West team members also volunteer their time and money back to the community according to Lanzer. “We are proud to give back to our communities, and have strong partner-
(See WEST, Page 9)

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New Trail Brewing Co. a 'collaborative effort'

By ISABELLA BRIDY
ibridy@sungazette.com

New Trail Brewing Co. has been crafting hazy IPAs for brew enthusiasts with an outdoor spirit since spring 2018. A brewery "founded to merge great beer with the great outdoors" according to Don Rieck, New Trail Brews promise to start and end any adventure on a good note.

"We make a lot of Hazy IPAs, led by everyone's favorite, Broken Heels," said Rieck, the Marketing Director for New Trail Brewing Co. "We also constantly experiment and rotate in this style, and you are more likely than not to find a fresh Hazy IPA or Double IPA from us. Our brewers love to make lagers like Crisp American Lager, Lazy River Pilsner, and State Light Lager."

Spreading canned brews across Pennsylvania, Maryland, New Jersey and West Virginia, New Trail is quickly becoming the most popular hazy IPA brewery on the East Coast.

Originally founded by Dave Hertwig, Charles Imbro and Tony Ecker, Mike LaRosa joined as a partner in New Trail Brewing Co. soon after its creation.

"Mike LaRosa is our Director of Brewing Operations," Rieck said. "Mike was a homebrewer 16 years ago. He had his college internship and then his first brewing job at Rock Bottom in King of Prussia, where he developed very deep roots and garnered some national medals in traditional beer styles...Our Production Manager is Marc Campolongo. Marc came to us from Iron Hill Brewing Company in Chestnut Hill. He brings a lot of experience in both traditional and modern beer styles."

New Trail sports a team of ten brewers operating a massive 60-barrel brewhouse as well as the original 15-barrel brew house. Having to expand to keep up with demand, the 60-barrel building is now the main production site.

"1 barrel is 2 large kegs," Rieck explained. "This is where the grains are boiled and sugar and other nutrients are extracted. This is also where hops are added to balance sweetness with bitterness...From the brewhouse, this 'wort' is transferred to fermentation tanks where yeast turns sugar into alcohol and CO2. Fermentation is generally 2 weeks for an ale and 4 weeks for a lager. When you make a lager, you are using less hops and usually less malt so two things shine through - the quality of your ingredients and the technical proficiencies

(See NEW TRAIL, Page 9)



RALPH WILSON/Sun-Gazette Correspondent

Leaders of New Trail Brewing Co. accept the Phillips/Plankenhorn Small Business Award from the Williamsport-Lycoming Chamber of Commerce.

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EMERGING BUSINESS

John Ryan Brewery about 'the experience of the product'

By ISABELLA BRIDY
ibridy@sungazette.com

Bring on spring with a small-batch beer from John Ryan Brewery. Located at 151 E. Third St. in Williamsport, John Ryan Brewery was opened in 2021 by chef-owners and partners John and Andrea Roskowski and Matthew and Yvonne DiRocco.

John Ryan Brewery is a small-batch-only establishment, taking care to ensure each beer has a robust flavor profile. Maintaining a modest operation of five barrels, brewmaster William Ernst-Wingfield can keep six to eight beers on tap at the bar and cycle in seasonal blends throughout the year. They also operate "an all-scratch kitchen that focuses on seasonal ingredients," said Andrea, with many menu items being inspired by world travels.

"The general direction of the beers at John Ryan Brewery are that of traditional European public houses which means the beers are clean, crisp and easy to drink," said Roskowski. "Pilsners for warm weather, dark beers for winter. Our favorite beers to brew have local produce like pears or dandelions as part of the process...our Dandelion Ale carries on a local tradition of generations past in the Williamsport area, who used dandelion greens to brew dandelion wine."

With charming exposed brick walls, elaborate trim and molding, French-style lighting, and a sultry feel to the tavern, pulling up a chair at John Ryan Brewery morphs a casual night out into a classy memory. The brewery was brought to life inside of the historic John R. T. Ryan house, built in 1870.

"The majority of the details in the home are original and any moldings that were damaged or missing were restored when the building was being rebuilt," Andrea explained. "The lighting is all new, however, the large chandeliers in the main bar are a French Second Empire style which is the same architectural style as the building. The grand staircase has hand-blown Morano glass and vintage chandeliers."

The brewery caters to "people that want to be part of their community and unwind after a day with a pitcher of beer, a meal and good conversation," Andrea said. Community is im-



RALPH WILSON/Sun-Gazette Correspondent

Leaders and staff of John Ryan Brewery accept the Emerging Business Award from the Williamsport-Lycoming Chamber of Commerce.

portant to the chef-owners and partners of John Ryan Brewery, going out of their way regularly to give back to their neighbors.

"Whether it is purchasing local produce from farmers for brewery ingredients (local pears for Pear Beer), collaborations with other breweries (recently Clarion River Brewing Company and John Ryan Brewery partnered in the Continuing Education Saison), and donating spent grain to farmers to use as feed for livestock. Over the St. Patrick's Day weekend, John Ryan Brewery participated in the K's for Cancer event and brought two varieties of beers (Pilsner + Dandelion) to celebrate," Andrea said.

When brewmaster William Ernst-Wingfield was asked what his favorite part of working with John Ryan Brewery was, he overwhelmingly attributed his satisfaction to the customers.

"Brewing more traditional European style beers that at first glance customers might think could be boring or bland, can be disheartening sometimes," said Ernst-Wingfield. "But then being able to see the shift in their expressions and body language as they take that first sip, and seeing the looks of enjoyment as they order a glass and/or a pitcher to share. Because (See JOHN RYAN, Page 9)

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New Trail Brewing Co. a ‘collaborative effort’

(From Page 7)

of the brewer. There is nowhere to hide any flaws, and brewers love to taste extremely well-made simple beers. We have a lot of fermentation space so that we may service all of our fans!”

Aside from the barrel brewhouse operation, New Trail has a tasting room where adventurous fans can sample, drink, and carry out cans of New Trail Brews.

“We make a lot of different beers for a lot of different people and occa-

sions,” Rieck said.

“Broken Heels is our most popular offering. That’s a Hazy IPA hopped intrepidly with hand-selected citra and mosaic, leading to high aromatics of luminous citrus, rich conifer, and refreshing tropicals. This beer packs a full mouthfeel with low bitterness that is soft on the palette. Almost every week there is a new beer here at New Trail... a mix of brand-new experimentations, and re-releases of past favorites. Once

that batch is all purchased off the shelves, you may have to wait a year to find it again!”

The Tasting Room is open Wednesdays through Sundays and welcomes both supervised children and well-trained, leashed pets. They also offer cocktails, local wines, and non-alcoholic craft sodas.

When asked what the best part about working with the New Trail Brewing team was, Marc Campolongo said, “The best part of making

beer at New Trail is the collaborative effort put in by each department from conceptualization to shipping. Each unit has an important role to play, and they all come together in a beer you can enjoy, connect with, and search out again by name.”

For more information on available beer selections, upcoming events, and Tasting Room hours, visit newtrailbrewing.com or visit the brewery yourself at 240 Arch St., Building 18, Williamsport.

John Ryan Brewery values customers

(From Page 8)

at its core John Ryan Beers are more about the experience of the product than a fancy name or cool label. Sometimes it’s nice to be able to just sit and enjoy a beer that tastes like a beer, that still drinks well by itself or with food.”

If spring fever strikes, John Ryan Brewery is the perfect place to grab an artisanally crafted pint and make new friends. For more information on beer selection, food specials, and events, visit John Ryan Brewery’s Facebook page or go online at johnryan-brewery.com.

West Pharmaceutical owes 60 years of success to ‘clear mission’

(From Page 6)

ships with many local non-profit organizations, including Camp Victory, Court Appointed Special Advocates (CASA), and North Central Site Services, an organization that provides services and employment to the vision impaired.”

As with many companies, big and small hiring and high cost of goods have challenged West in

recent years.

“These challenges can be because of the competitive employment marketplace – and competing for labor with other employers in our community, and in addition, finding people with the skill sets required to successfully perform the job.”

But problems aren’t without solutions and Lanzer said West Pharmaceutical, Inc is addressing them head on by improving efficiencies in opera-

tions to save time and cost as well as offering competitive wages, benefits and growth opportunities for employees.

“We also partner with Penn College of Technology, with apprenticeship and internal development programs, to ensure we are offering upskill opportunities for our team members, and they have the skill sets needed to successfully perform their jobs,” he said.

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March PM Exchanges



Our first PM Exchange of March was held at Six West Settlements. Guests were treated to delicious food, drink and the opportunity to network with fellow Chamber members.



March 21st brought us to Your Building Centers for a PM Exchange that featured multiple \$100 gift card raffles to go along with food and beverages.

Upcoming PM Exchange

PM Exchange - Lycoming County SPCA

Thursday, April 11, 2024 | 5-7pm

2805 Reach Road, Williamsport

Please join the Lycoming County SPCA for their PM Exchange.

There will be food and beverages as well as tours of the facility.



Member Renewals
March 1 through March 31
Thank you....you are appreciated!

First Year Renewals

Eder's Ice Cream
 Fish Consulting
 Fitness Factory
 Uptown Music Collective

Members 2 - 5 Years

Crumbl Cookies - Williamsport
 Don Waltman's Market House
 ESS
 K-Tech Automotive Repair LLC
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Chemcoat, Inc.

Members 68 Years

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Lycoming County Brownfield Revolving Loan Fund

The Brownfield Revolving Loan Fund (RLF) provides low-interest loans to developers and grants to non-profits and local governments for the cleanup of contaminated sites.



RLF Overview

The Lycoming County Revolving Loan Fund Program, funded by an \$800,000 U.S. EPA award, makes loans and grants available for site remediation and subsequent redevelopment. The goal of the program is to return Lycoming County Brownfield sites to productive use. Lycoming County has lead a brownfield program since 2005 and has inventoried over 80 sites and conducted over 30 site assessments through its program.

Acceptable Use of Funds

- Cleanup of hazardous substances and/or the mitigation of threatened release of hazardous substances
- Preparation of Remedial Action Workplans
- Construction of a site's engineered remediation cap which could include foundations/ roadways
- Demolition of structures to the extent that the demolition is integral to accessing contamination
- Site monitoring and data collection

Terms and Conditions

- Grants available for municipal and non-profit entities
- Loans for private entities
- Low interest rates and flexible repayment terms determined on a case-by-case basis
- All sites and work subject to EPA approval and site cleanups overseen by PA DEP Act 2 Program
- Davis Bacon Act wage rates, wage notices, and payroll required
- No-prepayment penalties
- 20% match requirement

Contact

Jenny Picciano/ Community Development / Lead Planner
Lycoming County Department of Planning & Community Development
570-320-2136 ● jpicciano@lyco.org

Apply Online/ Information:

<https://www.lyco.org/brownfields>



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NOW ACCEPTING

applications for inclusion in this year's 2024 Grand Slam Parade,
including floats, sponsorships and vendors!

Grand Slam Parade is on Tuesday, August 13th, 2024. The parade
steps off at 5:00PM at the intersection of Susquehanna and
West Fourth Street and proceeds east to the
intersection of West 4th & Market Streets.



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OR SCAN THE QR CODE TO APPLY!

Leadership Lycoming Holds Final 3

Leadership Lycoming's Final 3 Event was another great evening for winners! Attendees were treated to an assortment of hors d'oeuvres from Hillside Catering and beverages from Bald Birds Brewing Co, where the event was also hosted. Many walked away with several prizes, either a basket from the Basket Auction or cash from the 50/50. Thank you to everyone who purchased a ticket and attended the event to make it such a success! Congratulations to everyone who won!

Leadership Lycoming would like to thank Brian McClintock, Leadership Lycoming Class of 2015, Heather Allison, Leadership Lycoming Events Committee Chair, and Donna Bastian, LL Class of 1988, for their tag team hosting duties!

A special thank you to the following businesses and friends for their donations; Bastian Tire and Auto Centers, The Liberty Group, C&N Bank, Gaetano and Musheno Families, Roche Financial, Divine Designs, Little League International, Pennsylvania College of Technology, Williamsport Crosscutters, Lycoming Engines, PMF Industries, Eder's Ice Cream, Karen Retorick, Leadership Lycoming Committees, and Leadership Lycoming Classes 2023 and 2024.

Thank you to our event sponsors, PMF Industries, The Hartman Group, Heritage Springs Memory Care and the Leadership Lycoming 2024 Annual Sponsors, UPMC and North Central Sight Services.

A special thank you to all the volunteers and the LL Events Committee: Paula Holmes, Heather Allison, Whitnie Haldeman, Rebecca Bay, Robbie Wendeborn, Melissa Shaffer, Karley Welsh, Brian McClintock, and Donna Bastian.



Our big winners! Eric Gaetano, Gabe Sinicropi, and Peachie O'Connor (represented by Donna Bastian)

Muncy Heritage Park/Lumber Heritage Region Mini Grant Interpretive Sign Project Enhances Conservation Education

There's more to Lycoming County than the renowned Little League World Series. Nestled in the corner of the charming town of Muncy lies the Muncy Heritage Park, a hidden gem showcasing the rich history and natural beauty of the region. Thanks to a generous mini grant of \$4074 provided by the Lumber Heritage Region under the maintenance of the Department of Conservation and Natural Resources Heritage Area Program, the park is expanding its educational offerings through new interpretive signage panels.

The latest addition to the park's interpretive signage is dedicated to conservation, highlighting the importance of preserving our natural resources for future generations. This new panel joins 19 others funded over the years by the Lumber Heritage Region, underscoring the organization's commitment to heritage preservation and community engagement.



"Muncy Heritage Park is a quaint oasis, meticulously maintained and brimming with educational opportunities," remarked Holly Komoncz, Executive Director of the Lumber Heritage Region. "With its pavilion, picnic tables, and diverse array of signage, it's the perfect destination for families seeking both entertainment and enlightenment."

Visitors to the park can explore a variety of features, including marked trails showcasing different tree and plant species, a vibrant wildflower garden spanning nearly an acre, and Fisher Pond, home to a diverse array of wildlife. A leisurely stroll along the graveled path surrounding the pond offers glimpses of the region's natural wonders, from native plants to resident fauna.

"We are immensely proud to support Muncy Heritage Park and its mission to educate and inspire visitors," added Jenny Picciano, LHR Board Member. "As stewards of our region's lumber heritage, we recognize the importance of preserving our natural and cultural legacy for generations to come."

For more information about Muncy Heritage Park and upcoming events, visit <https://www.muncyhistoricalsociety.org/walking-tours/muncy-heritage-park-and-nature-trail/> or contact William Poulton, muncyhistorical@aol.com.

Monday.....	CLOSED
Tuesday	10AM - 3PM
Wednesday	10AM - 3PM
Thursday.....	10AM - 3PM
Friday	10AM - 3PM
Saturday	10AM - 3PM
Sunday	CLOSED

Want to get ahead as a professional in Lycoming County?

LEADERSHIP LYCOMING

is accepting applications for the Class of 2025

Leadership is an immersive opportunity to learn about the businesses, organizations, agencies and history of Lycoming County in a way no other program offers.

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- Discover the needs of vital non-profit organizations.
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Deadline to apply is April 19, 2024

Leadership Lycoming is a program of the Williamsport/Lycoming Chamber of Commerce



Chamber Member Discount

Working to meet the needs of our members



Employee Assistance Program

Chamber Members now have the opportunity to provide an Employee Assistance Program benefit to their employees through an *exclusive* partnership with AllOne Health and the Williamsport/Lycoming Chamber of Commerce. Employee Assistance Programs offer short-term services including counseling, legal/financial consultations and work/life services.

To learn more about the benefit, or to enroll your employees, please contact the **AllOne Health Sales Team** at:

(877) 720-7770

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