

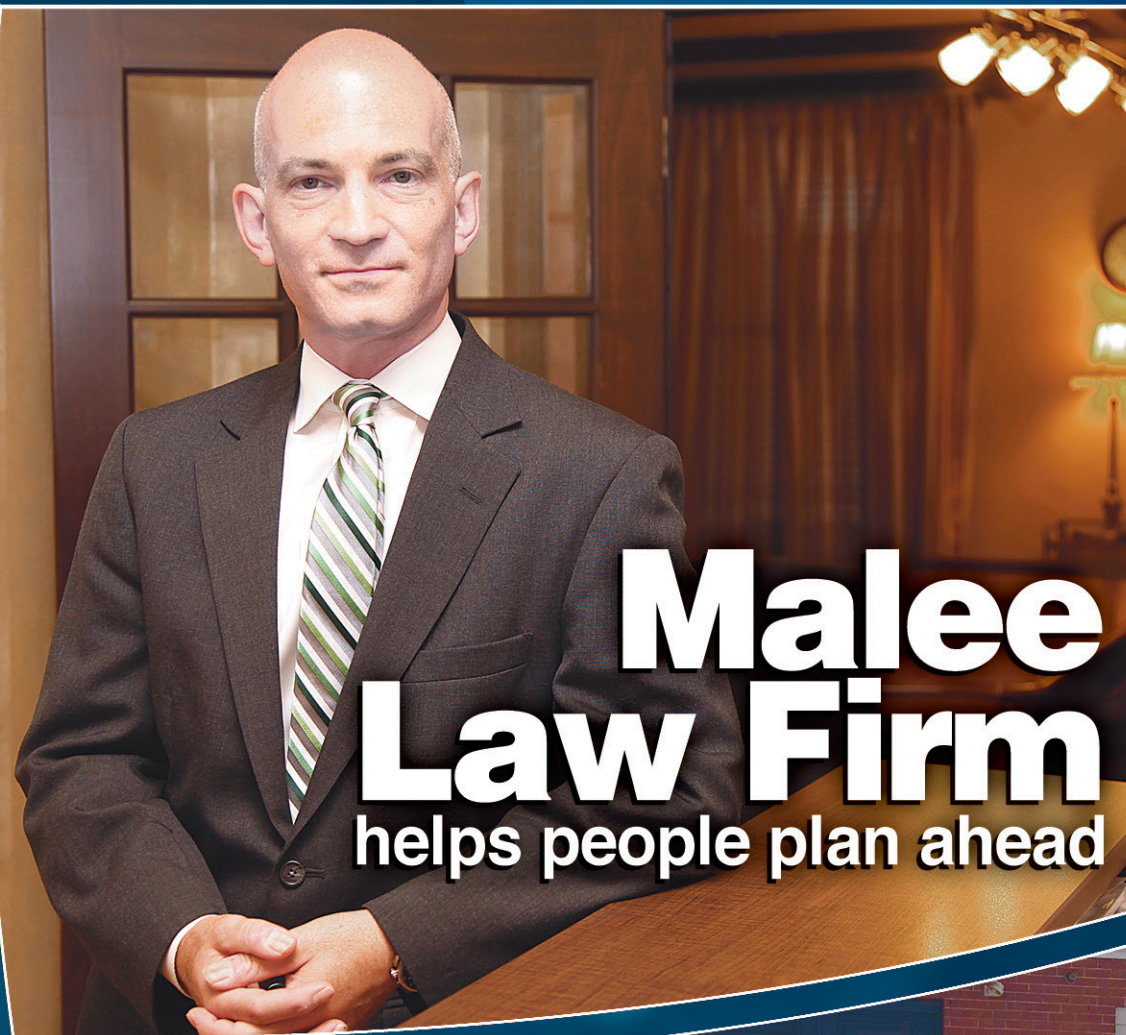
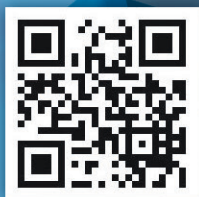


TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

**Welcome New Members!**

**Leadership Lycoming  
learns about education**

**About our Members...**





# The Chamber View

Jason Fink, President/CEO

Hopefully everyone is finding a way to enjoy the snow we've been getting this winter. While I'm not the biggest fan, it is good to see that those with sleds, snowmobiles and skis can get out and use them. Places like Crystal Lake Ski & Outdoor Center have not had snow like this for a couple of years so hopefully people are getting out to enjoy their time in the truly winter outdoors.

This past month we saw two stalwarts pass from our community. Lou Humminger Sr. and Marvin Staiman both passed just a little more than one month apart. Lou was someone I've known for almost all of the 25 years that I've been at the Chamber. We became close when the Chamber started the Grand Slam Parade back in 2005.

Lou became a part of the planning committee and helped us out with his numerous contacts that we needed throughout the years. He also provided great insight into ways that we could handle the back end of the event that not everyone gets a chance to see. However, his suggestions were used to make everything more efficient in our operations. One of his sayings that I heard often (and can still hear him saying in my head as I write this) when we were dealing with a challenge with the parade was "A factor of two, whose problem it is and whose problem it isn't." It seemed when we got to the point in our discussions and he dropped this on us, I knew we needed to come

to a decision in whatever it was that we were deciding.

The biggest thing that I'm going to miss is the time he would take to just talk about whatever was going on in the world at the time or share a story about one of his many life experiences. Lou was always good for sharing his opinion or something about his life. He almost always stayed after the parade meetings to talk and I'm thankful that he did. Lou had a love and passion for our community and it showed in all that he was involved with during his time here with us.

Marvin Staiman's passing was another great loss for our community. He touched so many and so much through his various charitable works. The Chamber was fortunate to be in a position to have him contribute his time and resources to us.

He was chair of the Chamber and most recently was involved with our Transportation Committee. While he couldn't make every meeting, he was active with it up until just a few years ago at around the time he turned 90. This committee is one that I work directly with and I knew at the onset it was going to be a good meeting when Marvin was there.

His commitment to our community at that age was something that I still find amazing and grateful for it. Many have noted the letters that they would receive from him with notes. Fortunately, I was blessed to have received a few of those over my time here at the

Chamber. Each time I got one, I felt honored because of knowing how busy he was and that he took the time to send it. There was always a note in with the clipping. They were never too lengthy but always inspirational.

We've lost two great people here in our community. Hopefully, we find over time others that will rise up and assume these voids that have been left by Marvin and Lou.

It's good to see that we're starting to get Covid vaccine shots in the arms of people here in our community in addition to across the state, country and globe. There appears to be a fair amount of interest by those wanting to get it, which is positive. We've been fielding questions from businesses about when they may expect to get their employees vaccinated as the state starts putting out the system of priorities for groups to receive them. This hasn't been the cleanest role out of the vaccine by the feds and our commonwealth leadership. The distribution at both of these levels has been disjointed and left many in the health care industry and the public at large with many unnecessary questions about when and how to receive the vaccine. A good first step towards getting this addressed at the state level was the acknowledgement of Governor Wolf that we do have many deficiencies in the process and that his administration needs to look at ways to improve. One way that they may want to

check into what West Virginia has done in their vaccine distribution. They're number one in the country and have taken a very different approach from many other states by incorporating more points of access to receive shots.

Last month we saw the resumption of service by American Airlines here at the airport. Some have questioned why the airport authority allowed this to happen. As a federally funded airport, they must accept any carrier that demonstrates the capacity to operate public service. American meets this basic standard.

Senator Yaw has been helping with this issue and has scheduled a meeting of the Center for Rural Pennsylvania to highlight the challenges that Williamsport is facing in addition to several other small community airports in Pennsylvania and across the country. This meeting will provide the community the opportunity to publicly address the challenges created with the poor and inconsistent service provided by American Airlines.

It is our hope that this

will get the attention of the federal legislators that have been providing the airlines with multi-billion-dollar bailout packages. The goal is to get protection for small community airports that have also received federal funding in having these airlines continue to provide quality service.

We shouldn't be in the position that we're in now with one mid-afternoon flight in and return to Philadelphia. The connections to fly out are bad given the time of arrival in Philadelphia to make connections and the returns are even worse. Almost all require an overnight stay with an early afternoon return back to Williamsport. It's destined to fail and one has to question if that's why it was scheduled this way.

With more eyes on this through Senator Yaw's efforts, we should start to see some movement to protect not only Williamsport, but the other small community airports that are also facing this situation. Air service is a key factor to economic development but also one that is being looked at by individuals and families considering a relocation here.

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# Member Renewals

Received between December 23 and January 26

## Thank you to our renewing members!

We do appreciate your membership and involvement in the Williamsport/Lycoming Chamber of Commerce!

### First Year Renewals

Designer Homes of PA

### Members 2 - 5 Years

Delta Development Group, Inc.

H3 Care, Inc.

Susquehanna Oral & Facial Surgery & Dental  
Implant Center

The Carwash at Faxon

The Daily Item

### Members 6 - 10 Years

Best Western

Candlewood Suites

Fairfield Inn & Suites

Five Star Equipment, Inc.

Lindsay & Hager Accountants

Montoursville Veterinary Hospital

Schemery Zicoello, PC

ServiceMaster by Holobinko

Southwestern Energy

Susquehanna Valley CASA - Voices for Children

Swift Kennedy & Associates, Inc.

The Graphic Hive

### Members 11 - 15 Years

Appreciative Strategies, LLC

Dialton Family Life Services

Preservation Williamsport

Providence Engineering Corporation

Susquehanna Marble and Granite, LLC

Tiadaghton Inn

Zarman Construction, Inc.

### Members 16 - 20 Years

Brite Laundry Center

C&N Bank

Data Papers, Inc.

Fisher Mining Company

Lycoming County Water & Sewer Authority

Marble's Plumbing & Heating

McTish, Kunkel & Associates

State Farm Insurance - Russell Reitz

Tesseron Sensors, Inc.

### Members 21 - 30 Years

Vision Max

Impact Advertising & Video

Sam's Club

### Walmart

TurnKey Construction, Inc.

Any Event Party Rentals and Sales

Roche Financial, Inc.

### Members 31 - 40 Years

E. R. Kinley & Sons Jewelers

James V. Brown Library

JuniWay Company

Labels by Pulizzi, Inc.

Nevills Flowers and Shulze Mansion Venue

Northwest Bank

Purity Candy Company

Rainbow Carpet

Wire Rope Works, Inc.

### Members 41 - 50 Years

Ralph S. Alberts Co., Inc.

Young Industries Inc.

### Members 51 - 60 Years

M&T Bank

PMF Industries, Inc.

Williamsport Moving Company, Inc.

## The Williamsport/Lycoming Chamber of Commerce Education Committee

Invites you to our Twentieth Annual



# Education Celebration

Thursday, March 25, 2021

Registration: 5:30 p.m.

Program: 6:00 p.m. - 8:00 p.m.

Bald Birds Brewing Company  
220 Shaffer Lane, Jersey Shore

Reservations Required

To register, visit [www.williamsport.org](http://www.williamsport.org)  
or call the Chamber at 570-326-1971

(All CDC guidelines will be followed)

## Featured Awards

Outstanding Educator

Outstanding Senior of the Year

Business Partner in Education

Alumni of the Year

## Williamsport/Lycoming Chamber of Commerce 135th Annual Meeting



Tuesday, February 23, 2021

8:00AM - 9:00AM

Bald Birds Brewing Company

220 Shaffer Lane, Jersey Shore

Registration Opens at 7:30AM

Program Begins at 8:00AM

Light breakfast included

Join us as we review the accomplishments of 2020  
and look ahead to developing an even better  
Lycoming County in 2021.

Although our usual award presentation will not take place, we will still show  
the accomplishments of the Chamber in a video which would like to share  
with our members.

We encourage you to attend to be a part of our unique Annual Meeting!

RSVP to the Chamber by February 16, 2021. Seating limited to 185.  
(CDC guidelines will be followed)

Phone: (570) 326-1971 or [www.williamsport.org](http://www.williamsport.org)

NOTE: No refunds can be issued unless cancellation is made 24 hours prior to event.



## Leadership Lycoming is accepting applications for the Class of 2022

Are you interested in Leadership Lycoming? Now is the time to submit your application for the Class of 2022. Graduates are seen throughout the community as participants on boards, committees, and task forces. Many find that the information they receive as a Leadership Lycoming participant provides them with the insight to better understand the issues facing our community today and tomorrow.

Class participants are selected on the basis of their demonstrated leadership potential and sincere desire to contribute time and effort in their communi-

ty. A formal Selection Committee chooses class members based on a written application, references and personal interviews.

Applications are available online and can be downloaded at [www.leadershiplycoming.org](http://www.leadershiplycoming.org).

Applications will be accepted until April 16, 2021. If you would like further information, please contact Alex Lehman, Leadership Lycoming Coordinator at 570-320-4216 or [alehman@williamsport.org](mailto:alehman@williamsport.org).

We look forward to seeing you in the Leadership Lycoming Class of 2022!



## February's PM Exchange...

### Bald Birds Brewing Company

Thursday, February 11, 2021

5:00 - 7:00 pm

220 Shaffer Lane, Jersey Shore

Welcome to Lycoming County's newest brewing company! Join us as our brewer will guide participants through a visual and sensory tour of the beer brewing process from selection of grains, hops and malts to the tasting of the finished product.

(CDC guidelines for face coverings will be followed.)



Call the Chamber of Commerce today at (570) 326-1971 or visit [www.williamsport.org](http://www.williamsport.org) to make your reservations.

### Chamber Members...

New Business? Have you moved to a new location? Coming up on a business anniversary or have something to celebrate?

Participate in a FREE ribbon cutting ceremony!

Contact Taryn Mueller for more information at 570-320-4209 or [tmueller@williamsport.org](mailto:tmueller@williamsport.org)

## Welcome New Chamber Members!

**Cartopia USA LLC**  
Zaid Ali  
2353 East 3rd Street  
Williamsport, PA 17701  
[www.cartopiusa.net](http://www.cartopiusa.net)  
(570) 213-3070  
Automobile Dealership

**Kinetic By Windstream**  
Shawn Levine  
120 Buffalo Road  
Lewisburg, PA 17837  
[www.windstream.com](http://www.windstream.com)  
(570) 367-8834  
Telecommunications

**Legal InSitem, LLC**  
Ryan Ruplee  
153 West 4th Street, Suite 4  
Williamsport, PA 17701  
[www.legalinsitem.com](http://www.legalinsitem.com)  
(877) 341-5255  
Advertising Agencies, Marketing

**Rise & Shine Nutrition**  
Hannah McClain  
152 West 4th Street  
Williamsport, PA 17701  
Check us out on Facebook  
(570) 326-1626  
Restaurants/Cafes/Taverns  
Health & Wellness Products  
Bakery/Restaurant



## Chamber Member Discount

*Working to meet the needs of our members*



### Handcrafted Chocolates

Custom is key to our recipe. Your chocolates will be a unique creation to suit any purpose—gifts, thank you's, incentives, or anything you need to make that extra impact.

15% Discount for Williamsport/Lycoming Chamber of Commerce Members  
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(Some restrictions may apply.)

For more information please contact:

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350 Pine Street  
Williamsport, PA 17701  
(570) 323-6320  
[www.langschocolates.com](http://www.langschocolates.com)

Williamsport/Lycoming Chamber of Commerce - 102 West Fourth Street - Williamsport, PA 17701  
(570) 326-1971 - [www.williamsport.org](http://www.williamsport.org)

For a complete list of upcoming Chamber events, visit [www.williamsport.org](http://www.williamsport.org)



# Leadership Lycoming Learns About Education

The Leadership Lycoming Class of 2021 learned all about education in Lycoming County. Dr. Davie Jane Gilman, President, Pennsylvania College of Technology kicked off the virtual program day with a Penn College trivia game. The class then utilized Zoom breakout rooms to have round robin discussions with Chip Edmonds, Lycoming College; Rebecca Gibboney, HLST IU 17; Carrie Wright and Alicia Derr, Commonwealth Charter Academy and Chris Ray, Penn College Workforce Development.

The class then had the opportunity

to observe how Williamsport Area School District teachers have adapted their lessons and classrooms during the pandemic. Participating teachers were Mike Murafka, Dustin Brouse and Anna Radspinner. Next, the class received a virtual tour of the Williamsport Area High School, facilitated by Dr. Brandon Parloe, Head Principal; Matt Fisher, Career and Technical Education Director and Greg Hayes, Director of Public Relations and the WASD Education Foundation. Finishing the day, the class had the opportunity to speak

with a panel about COVID-19's impacts on education. Panelists included Dr. Suzie Higger, WASD Assistant Superintendent; Curt Chisum, Muncy School District Athletic Director; Andrew Cook, Loyalsack Township School District 7th Grade Social Studies Teacher; Julie Entz, Lycoming County State Health Nurse, Pennsylvania Department of Health, and Joe Stroudt, Montgomery Jr./Sr. High School Principal. The panel was moderated by Dr. Chad Greevy, Secondary Curriculum Supervisor/K-12 Unified Arts Supervisor, WASD.

Thank you to our Tier 3 sponsor: Lycoming College and Pennsylvania College of Technology. Thank you to our Tier 2 sponsor: Annmarie and Trey Phillips.

Thank you to Megan Conrad, Larson Design Group; Logan Leggett, Lycoming Engines and Crystal Ward, Little League International for being class reporters.



**Tier 2 Sponsor:** Annmarie & Trey Phillips

**Tier 3 Sponsors:**



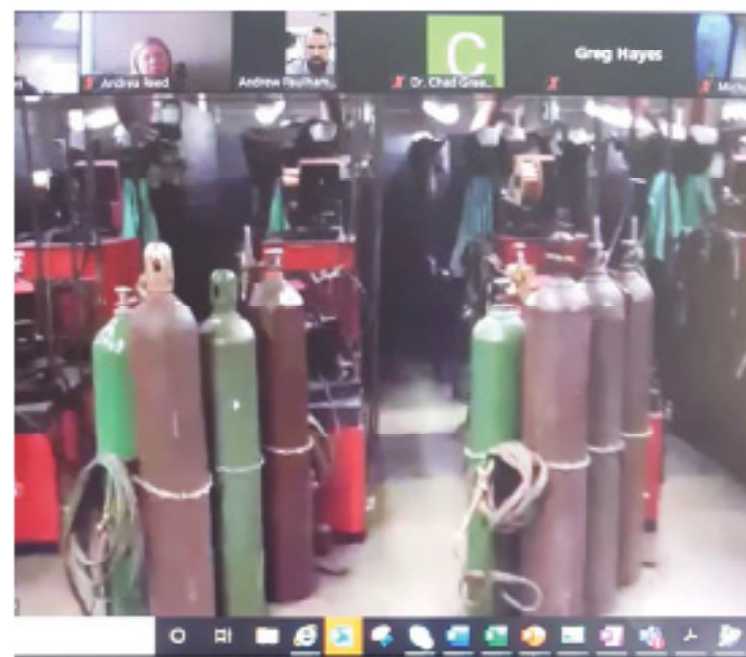
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COLLEGE**



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College of Technology**  
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*The Class of 2021 kicked off their virtual Education Day with Penn College trivia with Dr. Davie Jane Gilman, President, Pennsylvania College of Technology.*



*This is just a small example of the 16 welding booths the WAHS shop has to offer! They are making it happen one piece of metal at a time.*

*WASD Teacher Anna Radspinner is the definition of resilience and despite the pandemic, is cultivating a positive attitude in her orchestra classroom!*





# FEATURE MEMBER

## Malee Law Firm helps people plan ahead

By JONATHAN BERGMUELLER

Jbergmueller@sungazette.com

Malee Law Firm can help solidify legal situations after the fact, but Jim Malee believes in looking ahead.

Malee Law Firm, located at 310 E. Third St., Williamsport, focuses on estate planning, elder law, estate administration, elder care and orphan-courts.

Nobody should neglect legal preparations in those areas, according to Malee. That's where he comes in.

"It's to be proactive, it's to plan ahead," Malee said.

Perhaps the most obvious way of planning ahead is setting and updating a will. Malee explained Pennsylvania automatically create a will for residents — and some people do not like it, according to Malee.

Writing a will is about making sure when someone dies, their assets are distributed to the right people in the correct manner, according to Malee.

Meanwhile, on the other side of the spectrum, proactivity for younger adults means ensuring that if they are in an accident and are incapacitated, they have the right people making financial and medical decisions for them.

Part of planning ahead includes solidifying wills, but it also means looking at how people will pay when they go into nursing homes. It is about protecting assets ahead of time, Malee said.

Malee does not profess to be a general practice lawyer — his team doesn't handle divorces, nor do they typically handle personal injury. Malee Law Firm focuses almost exclusively on estate planning, elder law, estate administration, elder care and orphan-court.

In fact, Malee Law Firm's expertise in the focused legal issues they pursue allows them to excel in those areas, Malee said.

"Plus, we stay involved and up-to-date with the latest issues. We go to statewide conferences and stay abreast with changing laws," Malee said.

"We do aggressive planning — tried and true planning," Malee said.

Malee first moved to Lycoming County from Tacoma, Washington, to practice law in 1990. After two years of working with others, he set up his own private practice, Malee Law Firm, and has been offering legal services in the area ever since.

Malee is joined by Stephanie Tambesco, his office manager, who also helps deal in estate administration. Tambesco also helps run a 501c3 nonprofit called

(See MALEE, Page 7)



PHOTO PROVIDED

Jim Malee stands in the Malee Law Firm office at 310 E. Third Street.

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# FEATURE MEMBER

## Malee Law Firm helps people plan ahead

(From Page 6)

“Susquehanna Guardians and Advisors, Inc,” which acts as a court-appointed guardian for individuals who have nobody else the court could appoint as a guardian.

“We have stepped up into that position and are helping people in the community who are at the end of the road and don’t have family or friends to help them out,” Malee said.

Tambesco and Malee are joined by Jess Gray, a secretary and receptionist, who is also involved in the elder law aspect of the law firm. Malee hinted at the potential for expansion, but said he prefers to keep his business small and his overhead low.

Malee said having lower business expenses helps keep prices affordable for customers.

“You get the personal attention — you are going to get to know the people and staff working with you,” Malee said.

After a few move-arounds, Malee finally came to rest its East Third Street (and Basin) location, which has its own parking lot which increases accessibility, Malee said.



JONATHAN BERGMUELLER/Sun-Gazette

PHOTO PROVIDED

**Above, Malee Law Firm is located at 310 E. Third Street. Right, Malee stands in front of the business**



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# LEGACY MEMBER

## Faxon Cleaners serves region since 1920s

By PAT CROSSLEY  
pcrossley@sungazette.com

For almost 100 years, the Eck family has been serving the Williamsport area's dry cleaning needs. Passed from generation to generation, the business began in 1927 with the current owner's great-grandfather on Park Avenue and is now owned by Michael Eck, who took over the business in 2019 from his dad, Garth.

Michael Eck recently shared the history of his family's business.

In the beginning it was known as Handy Dollar Cleaner. The name then became Eck's Cleaners and Dyers in 1935. In 1956, Eck's grandfather moved the business to Loyalsock Township where it has operated as Faxon Cleaners ever since.

Longtime residents of the area are familiar with the quonset hut-style building, which originally housed the storefront and the plant for the business since it opened in the township. Then in 2001, the retail side of the business was expanded into building next door to the unique structure. The production side of the business now occupies the original building.

When the Eck family first began their journey in the cleaning business, fashions were very different than today's.

"That was back in the Roaring 20's when everybody wore suits a lot. Wool was what everybody was wearing," said Eck.

Through the years, the business has adapted to accommodate changes in fashion preferences.

"There was a shift in what people were wearing. People stopped wearing so much wool. They stopped dressing up so much," Eck

said. In the 1970's there was a polyester fad.

"We've constantly had to shift and change with the different fashions of the time," he added.

Along the way, the business has also branched out, offering expanded services, such as pick-up and delivery as well as adding two additional stores, one in Bloomsburg and one in Danville. Their service area now includes the entire Susquehanna Valley, from Wellsboro, Mansfield, Lock Haven down to Lewisburg and Sunbury.

"We have three or four trucks on the road every day," Eck said.

The range of services has also increased, according to Eck, who noted that the logo of Faxon Cleaners is "We do it all."

"Anything you need cleaned, we can do," he said.

This includes anything from drapes, all clothing, rugs, suedes and leathers, purses, sneakers and UGGs.

He noted that suedes and leathers are sent to a professional furrier for cleaning.

Faxon has also expanded the business to include shoe repair in addition to all of the dry cleaning services.

Eck said that they have teamed up with Champion Shoe Repair at Lewisburg to offer customers full-sole and minor repairs for their footwear.

This past year, like many businesses, Faxon Cleaners experienced a decrease in business because of the pandemic.

When the governor ordered a shutdown last year Faxon Cleaners initially thought they might have to shut down, Eck said.

"We thought we may be forced to when the governor first came out



PHOTOS PROVIDED

**At top, Handy Dollar Cleaner which was located at the corner of Park Avenue and Center Street, was the original location for Faxon Cleaners all the way back in 1927. At right, Michael Eck, owner, stands in front of Faxon Cleaners vans at the 1313 Washington Blvd. location.**



with his original list. Dry cleaners were considered essential since like World War II. But then when Wolf came out with his non-life sustaining industries we were somehow left off of that for like a day. Then they re-thought that maybe people in a cleaning business during a health pandemic might be a good thing," he said.

With the pandemic also came a change in lifestyle. Fewer weddings, proms being canceled and just people not holding social events or dining out has brought a decrease in business. Faxon offers brides a wedding dress preservation service and a tailor who does alterations on bridal gowns, which

if there are no weddings, these services are moot. Businesses working remotely also brought a decreased need for business attire as well as people not attending church services in person affected the dry cleaning business.

"It's picking up, but without those big functions, people just aren't going out as much and if they do, the dress codes have relaxed a

little bit. Even if you're in an office building, you might get away with a polo instead of a button down and a suit and tie," he said.

Whatever is next in future of Faxon Cleaners, Eck is certain that it will remain a family business.

"I've got three kids who all have said, at one point or another, 'I'm going to run it when I get older,'" he said.



# SMALL BUSINESS

## One Focus is all about property management

By **MIKE REUTHER**  
mreuther@sungazette.com

One Focus Property Management is the kind of business much needed in Williamsport and the surrounding area.

"We do residential business management for real estate investors," Jennifer Ruelens, a broker and co-founder of the company, said.

Nineteen people, including Jennifer's sister, Jessica Ruelens, are employed at the growing company located in Williamsport's Millionaires Row section on West Fourth Street.

"There was no property management here until this started," Jessica, the company's business development manager, said.

The sisters say they are excited about where the business is going.

"I left a good life and career to join this," Jessica said. "We all believe this is going to work."

Jennifer said she is excited about working with her sister.

The sisters say they are close and seem to share the same goals for the business while bringing different talents and experiences to the table.

"I have a real strong property management background," Jennifer said.

She traces the origin of the business to 2012.

Fish Real Estate, Williamsport, is the sister company and through a partnership, One Focus can offer clients services for all their real estate transactions.

Overall, the business manages 625 properties in Lycoming and Clinton counties, many of them single and multi-family residences.

"I do manage some commercial properties," Jennifer said.



MIKE REUTHER/Sun-Gazette

**The staff of One Focus Property Management gather at the new headquarters for the business in the 400 block of West Fourth Street.**

She noted how the company looks out for landlords and tenants.

"Our portfolio is doing well. We have a 97-percent occupancy rate and a 1-percent eviction rate," she said.

Added Jessica: "We do a thorough job of serving tenants. We don't make exceptions."

COVID-19 posed its share of problems for many businesses, but Jennifer feels the company was well positioned from the outset of

the pandemic to get through it.

"We didn't know what would happen back in mid-March," she said. "We saw our business change."

She said the business has managed to successfully respond to the needs of clients.

"We were very well suited to meet this crisis," Jessica added.

Jennifer has been with the business since its inception, while Jessica joined up more recently after moving to the area from York.

"My background is in business development and marketing for professional services," Jessica said. "I was willing to make the move. Now we are turning the tide and focusing on growth."

The move of the headquarters this month to its present location from 948 W. Third St. was to accommodate the growth including the addition of employees.

"Growth is our goal," Jessica said.

The business includes the man-

agement side as well as a team of maintenance people who look out for the properties.

The challenges of the business, Jennifer said, include simply fulfilling all the work required in managing so many properties.

The sisters say they like where the company is going.

"We are moving into a very nice building space," Jessica said. "Now it's time to put the pedal to the metal."



# NEW MEMBER

## Paris Healthcare Linen Services helps during pandemic

By MALLORIE McILWAIN  
mmcilwain@sungazette.com

What started as a dry-cleaning business over 100 years ago by Mr. August Paris, is now a Healthcare Laundry Accreditation Council accredited and Hygienically Clean certified business with three production plants.

"We've grown exponentially," Stephanie Spotts, human resources and safety manager, said.

Paris Healthcare Linen Services specializes in sterile and non-sterile healthcare linens including bedding, patient gowns and more.

The three plants in Williamsport, DuBois and Ravenna, Ohio, work to service local hospitals, nursing homes and doctor's offices.

"This has had a positive impact on Paris Healthcare Linen Services so that Paris can service more customers with care," Spotts added.

The business helps service the healthcare industry by taking "soiled" linens and putting them through a cleaning process through Paris washers and dryers, some get folded and ironed from their specific machinery, and then transported back to hospitals, nursing and long-term homes and local doctor's offices.

The local plant provides services as far as Philadelphia, Harrisburg, New York and New Jersey.

They also serve many of the local facilities.

The business, which started in 1918 as Paris Veri-Safe Drycleaners by Mr. August Paris in Brockway, was bought out in 1945 for it to be bought by Davis Sten in 1973 when it became Paris Uniform Rental and Supply Company.

From there the business boomed. It moved to DuBois in 1980 and expanded into another

building in 1986 just before opening another plant in Williamsport in 1995.

From there, the business continued to expand into what it is today.

Paris even continued to work through the pandemic to help those who were keeping our local and state communities safe with their sterile materials.

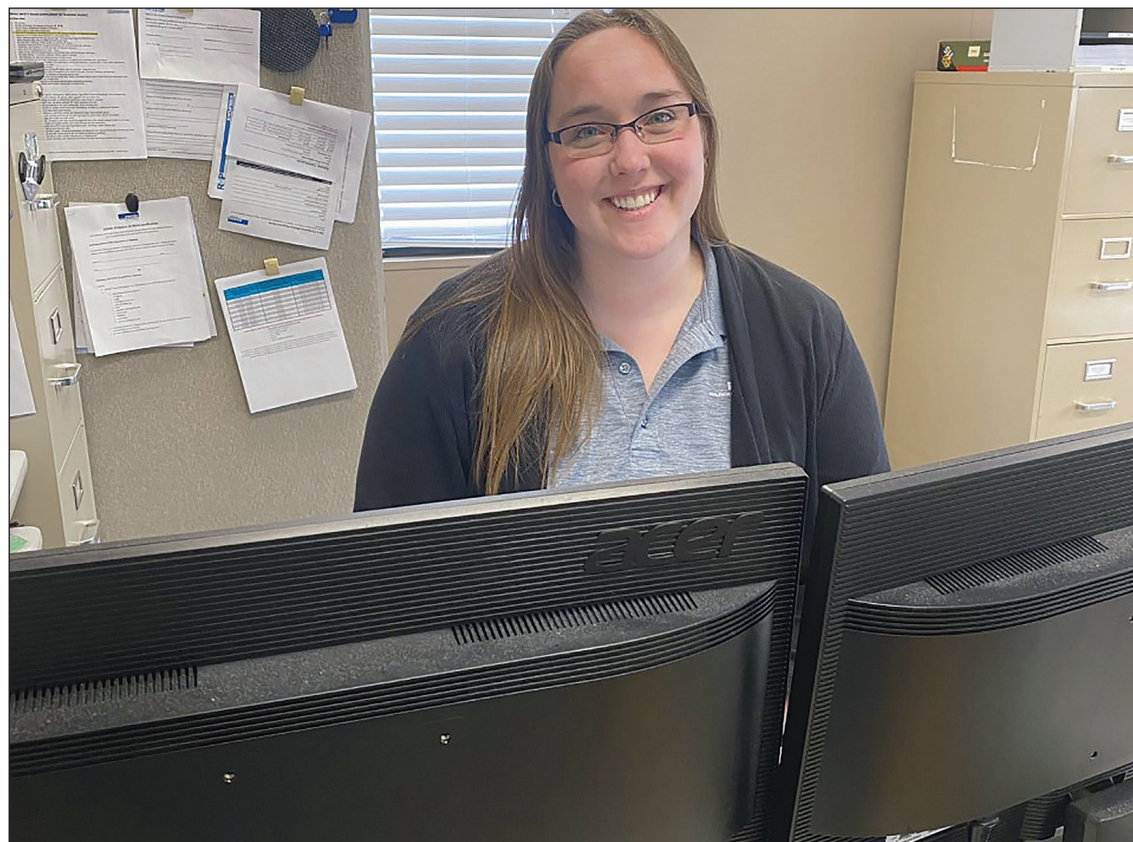
"We never shut down," Spotts said. "Hospitals still needed the linens and we were still able to provide them with anything that they needed or still need."

The customer relationship is also very important to Paris.

"We really care about the quality that we are serving," Spotts said. "The reason for our growth is that our customers have a high regard for the quality and service of the goods we provide. The future looks bright...we are continuing to grow. This means more opportunities for each person who is part of our team."

PHOTOS PROVIDED

**At top, Stephanie Spotts, Paris Healthcare Linen Services human resources and safety manager, posing behind her desk at the office of Paris Healthcare Linen Services, at 3850 Reach Road. At right the sign out front of the business. They service local and out-of-state healthcare facilities like hospitals, nursing homes and doctor's offices, with sterile and non-sterile linen materials including bedding and patient gowns. The employees at Paris take the used linens from these facilities, clean them and transport them back to the facilities.**





## Intrada Technologies Celebrates 20 Years of Customized IT Solutions and Ongoing Partnerships

Intrada Technologies, the trusted full-service web development and network management company based in Pennsylvania, celebrated 20 years in business in 2020. From two guys building web pages in a basement to an established small business employing more than twenty employees and serving nearly 200 clients, Intrada Technologies has evolved over the past two decades.

Owners Paul Boyer and David

Steele launched the business as the information technology industry began to swell. Leaving good, full-time jobs to employ their natural problem-solving abilities and technical know-how in an atypical way, they sought to build relationships and use technology as a tool to solve problems. This was a unique value proposition for the IT industry at the time.

"We didn't want to be the stereotypical IT company just try-

ing to add clients to the accounts receivable column," Steele shared. "We wanted to start an IT company that offered clients the opportunity to build an ongoing, collaborative relationship with us. When Intrada was chosen over bigger companies because of how we handled our customer service, we knew our hard work was paying off."

As Intrada Technologies' clients grew, Boyer and Steele continually invested in new ways to serve clients, proactively seeking opportunities and remaining abreast with emerging technology trends. With a relationship-based business model serving as its foundation, David and Paul have built a company focused intentionally and strategically on each client and their specific needs.

"The goal is for each client to think of us as an instant expansion of their own IT department and call on us for any problem, issue, or improvement they need," Steele said.

"Our unique client/partner relationship has grown the company over the years."

Intrada Technologies provides a spectrum of information technology, web design and development, digital marketing, hosting and Cloud services. Intrada proactively invests in the latest cybersecurity and compliance programs to safeguard our clients with the highest level of monitoring and protection. Moving forward, the organization plans to further develop these services for clients.

"From protecting clients with new cybersecurity and compliance updates to enhancing digital marketing strategies, Intrada will continue to evolve, providing strategic, innovative, efficient, and effective solutions with technology for years to come," Boyer added.

The Chamber appreciates Intrada for their membership since 2007.



## Montoursville Chamber of Commerce

Broad Street Mini Park Project  
Brick Paver Order Form  
*Limited time only—get your brick now*

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Return to: Montoursville Chamber of Commerce • 102 West Fourth St. • Williamsport, PA 17701  
Phone: (570) 326-1871 FAX: (570) 321-1209



## Susquehanna Community Bank Supports our Community

Recently, Susquehanna Bank showed their support for our community with recent donations to Firetree Place and North Central Sight Services. Donations are through the Educational Improvement Tax Credit (EITC) program. Firetree Place is a non-profit licensed childcare community center focused towards youth. They strive to build stronger communities through education, recreation, art & social programs for the city of Williamsport & Lycoming County families.

For over 60 years, North Central Sight Services has assisted individuals who are blind or visually impaired to maximize their quality of life.





# Buy Local or... Bye-Bye Local Giveaway!



Rewarding you for supporting  
Lycoming County businesses.



## \$500

in WEEKLY prizes!

Presented By The Williamsport/Lycoming Chamber of Commerce



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**\$500**  
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