



TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

Chamber Celebrates 134th Annual Meeting & Awards Banquet

Thank you to our renewing members

High school students recognized by the Chamber



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Something for everyone at Linden flea market



The Chamber View

Jason Fink, President/CEO

This month's column just got better as I sat down to write it. News just came across my computer that by the time you read this column will hopefully get people excited about the strategy that's been employed to address the levee work. The Chamber's been a partner with the County, City of Williamsport, South Williamsport, Loyalsock, and the Williamsport Water Authority in helping to secure the funds to address the current deficiencies with the levee system. We've seen commitment of funds from the State through Senator Yaw's efforts and have been pushing for the feds to step up and do their part. Those funds have now been committed with the \$5.6M EDA grant that was awarded to assist in the work to bring the levee back into compliance in protecting those who live and work in the areas protected by the system. These funds go along with money already outlaid by the County, City, South Williamsport, and Loyalsock residents to this effort. It was good to hear that the \$500,000 the Chamber also committed to these efforts has been viewed very favorably by those considering these requests for funding. It's an important issue that faces all of us in Lycoming County. The levee protects roughly 80% of the commerce here in our county. Without the jobs or the businesses in these areas, our taxes will go up significantly.

Unfortunately, not everything lately has been great news like the levee funding. Earlier in the

month, the main lead for the Sun-Gazette was a piece on something that I'm still struggling to understand how it is occurring today. You may have caught, either in the paper or seen online, the students from one of our schools here in the county using a racist word that I thought wasn't used by kids in this generation. Yes, I'm not naïve enough to think that it's been wiped out completely but didn't think I'd be seeing it played out the way I saw it locally. So before talking to anyone else, I spoke to my kids that night at the dinner table about it. My youngest who's in 5th grade didn't understand it so I took that as a positive sign. My son who's in 9th grade was well aware of it and he said that it was talked about by his circle of friends. He's got a diverse group of friends and the use of that word wasn't something that he thought was good and didn't sit well with his friends either. My 11th grader was aware of it as well, but it wasn't generating the same level of discourse among her peers as it did with my 9th grader. As we got into the discussion, the first thing I still needed to state to them, even though I pretty much know where my kids are with the word, is to never use it and that there would be major consequences from their mom and I if we found they ever did use it. From there we talked about why they thought the kids did it (for which there was no good explanation) and then the understanding that it's out there now and unfortunately that will stick with those students in future years. I

tried to understand from them if racism is something that is more prevalent for which they said it's not something that they see as a major issue among their peer groups. So parents reading this, did you talk to your kids about this or just defer it to let the schools deal with since it's something that happened there? Hopefully, it was a topic of discussion that you did address with them. While it occurred in a classroom, I highly doubt that it is behavior condoned by teachers or administrators here in our area. We, as parents, need to take accountability for our kids and let them know what we will and what we won't accept in how they show respect to others. I still struggle to comprehend how in 2020 this is something that kids believe is something you can say without any repercussions.

There's one other item that's been a topic of conversation at all levels that hit me the other evening. My wife took the lead for scheduling volunteers to prepare meals for a week in feeding those being served through Family Promise. She booked herself to make a meal for this past Friday night and after work I went over to the St. Lawrence rectory where the families were staying to help out. It was a great experience as the one family that we got to meet was new to our country having arrived here from Cuba about 11 months ago. Their family consisted of a mom, dad and their 9-month old son. Having only thought that the vast majority of Cuban immigrants stay in the Florida

area, I asked them how they ended up here. They arrived here via Mexico and came to Lycoming County because of family from Cuba that was already residing in the area. We talked for over two hours about a whole host of things. A few take-aways from the conversation that I got - First, for having been in the US for only 11 months and not knowing English when they arrived, they've done a remarkable job of learning to speak English. This was something important to them and you could tell it was something they pushed themselves to learn in getting themselves situated here in Lycoming County. They want to work and provide for themselves. The dad told me that he had studied to be a computer tech while in Cuba having completed three years of a five-year degree. It didn't cost him anything to go to school for this training. However, he told me that he was making \$15 a month and upon completion of his degree he would have made \$18 a month, just a \$3 per month increase. While you are pretty much guaranteed work, there's no incentive to work any harder because

most everyone makes the same amount of money. The father was able to get work here in the county and is making more in two days working here than he would in a year in Cuba. You also have access to health care, however the quality of the care is much less than what we have here in the states. They'd rather pay for it and get quality coverage instead of the substandard care that everyone gets in Cuba. I asked them what they were hoping for now that they're here. They just want to get their green cards which will give them more stability in knowing that they can work towards getting more reliable work. It was refreshing to meet people who were new to our country, looking for a better life and already finding that it is something they can achieve for their family.

I'd be remiss if I didn't congratulate Richard Howell, the new airport director here at IPT, on the new flights to Charlotte coming this August. Not only is it a new hub, it also is a larger 65 passenger jet and twice daily service throughout the year. While Philadelphia

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Chamber Celebrates 134th Annual Meeting & Awards Banquet

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Williamsport Sun-Gazette, March 2020

The Williamsport/Lycoming Chamber of Commerce celebrated their 134th Annual Meeting and Awards Banquet on February 13th at the Holiday Inn Downtown. Over 200 attendees showed their appreciation by recognizing local companies and volunteers as awards were presented to well-deserving members for their community accomplishments, innovation and overall volunteering within the Chamber and community.

The Phillips/Plankenhorn Small Business of the Year Award was given to Hilsher Graphics for their long history in our county and their service to local businesses and our community. Jayme Hilsher-Sherman, third-generation family worker who accepted the award, remarked that "It's all about customer service." Thank you to C&N Bank, First Commonwealth Bank, First National Bank, Fulton Bank, Jersey Shore State Bank, The Muncy Bank & Trust Company, Riverview Bank, Susquehanna Community Bank, and Woodlands Bank for sponsoring this award.

The Emerging Business Award was presented to ClearView Asset Protection. Six years ago, this company began with providing security systems for the gas industry and has since expanded to business overseas to help businesses protect themselves from theft and terrorism. Lance Thomas accepted the award for the company which employs 30. Thank you to the Penn State Small Business Development Center for sponsoring this award.

The Large Business Award was presented to Savoy Contract Furniture in recognition of the company's quality work to their customers from their loyal and dedicated employees. Adam Savoy accepted the award on behalf of the 140 dedicated employees. Starting as a wood carving shop and expanding to making upholstery, John Savoy & Sons expanded into manufacturing high-quality furniture for colleges, universities, libraries and more. Thank you to M&T Bank for sponsoring this award.

One last token of appreciation was presented to Mike Gaetano for his service as outgoing Chairman of the Board and Executive Committee Chair for his dedicated support for the Chamber.

Congratulations to all the award winners!



Above, Jason Fink presents a token of appreciation to Mike Gaetano for his support and dedication as outgoing Chairman of the Board and Executive Committee Chair for the Chamber of Commerce.

Left, Phil Johnson, M&T Bank, presents the Large Business Award to Adam Savoy, Savoy Contract Furniture.



Congratulations to the Phillips/Plankenhorn Small Business of the Year Award winner, Hilsher Graphics. Picture (l to r); Alex Poirier, First Commonwealth Bank; Jayme Hilsher-Sherman, Hilsher Graphics; Dawn Remsnyder, First Commonwealth Bank and Kevin Weinoffer, Muncy Bank & Trust Company.



Congratulations to Lance Thomas and ClearView Asset Protection for receiving the Emerging Business Award, presented by Tim Keohane, Penn State Small Business Development Center.

March PM Exchanges...

Wine & Design

Thursday, March 12, 2020

5:00 - 7:00 pm

357 Market Street, Williamsport



Join us for a truly fun night out with Wine & Design during the March 2020 PM Exchange. Learn how you can provide a unique experience to engage, reward, and/or build confidence among your employees and co-workers. Wine & Design also offers the opportunity to customize packages to tailor your needs whether it is for business, family or friends - see how you can collaborate with us while we socialize with some libations from a local winery and brewery as well as enjoy a delicious and stunning grazing board from The Hillside Catering!

Lycoming College

Thursday, March 26, 2020

5:00 - 7:00 pm

One College Place, Williamsport

Lycoming College invites you to tour the new \$12.5 million Krapf Gateway Center, the College's new welcome center for prospective students and home to College Admissions, as well as the Center for Enhanced Academic Experiences, Outdoor Leadership and Education, and Alumni Relations and Advancement. We invite all guests to utilize reserved parking lots on the south east end of campus, which are easily accessible through the new intersection of Franklin, Basin, and East Fourth Streets. Enter the Krapf Gateway Center, located at One College Place.



**LYCOMING
COLLEGE**

Upcoming PM Exchanges...

<p>Apr 9</p> <p>NORTH CENTRAL SIGHT SERVICES INC.</p> <p>2121 Reach Road Williamsport, PA</p>	<p>Apr 23</p> <p>FamilyPromise of Lycoming County</p> <p>635 Hepburn Street Williamsport, PA</p>
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**Call the Chamber of Commerce today at (570) 326-1971
or visit www.williamsport.org to make your reservations.**

Welcome New Chamber Members!

Clear Sphere Yoga

Annelise Latini
358 Market Street
Williamsport, PA 17701
(570) 980-1485
www.clearsophereyoga.com

Dadant and Sons

Jim Wilson
2925 W. 4th Street
Building 3, Unit 2
Williamsport, PA 17701
(570) 980-9831
www.dadant.com

Four Friends Winery & Vineyard

Tina Day
528 Cemetery Hill Road
Montgomery, PA 17752
(570) 547-0881
www.fourfriendsvineyard.com

Fraternal Order of Eagles 970

Carla Hoover
307 East Third Street
Williamsport, PA 17701
(570) 322-4905
<http://970.localfoe.com>

GEO Lycoming County Reentry Service Center

Michael Boughton
330 Pine Street, Suite 104
Williamsport, PA 17701
(570) 323-1274
<http://geogroup.com>

LG Settlement Services, LLC

Marc Demshock
1500 Sycamore Road
Suite 120
Montoursville, PA 17754
(570) 327-0111
<http://lgsettlement.com>

Loyalsock Hotel

Evan & Lori Mumma
4160 PA Highway 87
Montoursville, PA 17754
(570) 435-2191
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Springman's Country Store Cafe

Jim Barto
530 Lycoming Mall Drive
Muncy, PA 17756
(570) 935-0531
www.countrystoremeats.com

Veterans Multi-Service Center

Mike Seitzer
8 N. Grove Street, Suite 2
Lock Haven, PA 17745
(844) 226-0368
<http://vmcenter.org>

YRC Worldwide

Chuck Williams
90 Lawnmower Lane
Cogan Station, PA 17728
(570) 380-3035
<http://YRC.com>
Referred by
Chamber Member:
Marc Schefsky, Premier
Realtors

The Chamber View

continued from page 2

accommodated some of the market needs, Charlotte's connections are much greater and will service more of what the flight traveler requires from IPT. While it doesn't meet everyone's needs, and there will be some who will lose because of the switch from Philadelphia, a larger sector of travelers will be better served by the move to Charlotte. This is a great step and we look forward to more hub opportunities in the coming years. Given the news that we had in February, I'm anxious to see what else lies ahead for Lycoming County in the coming months.

For a complete list of upcoming Chamber events, visit www.williamsport.org

February PM Exchanges

East Lycoming School District



Thank you to East Lycoming School District and Hughesville High School for hosting a great evening where adults can be kids again. The "Innovation Center" featured virtual reality opportunities, learning how to program a robot, fly a drone, and maneuver a robotic sphere around a course. Students showed attendees how technology is changing their school days and even gave them a chance to learn something new. Receiving the Certificate of Appreciation from Taryn Mueller, Williamsport/Lycoming Chamber of Commerce, is Adam Creasey, Director of Technology, Mike Pawlik, Superintendent, Geneva Peck, President of East Lycoming Education Foundation and Tommy Coburn, Hughesville High School. Thank you for an awesome time!

Lycoming Engines



Thank you to Lycoming Engines for hosting a very informative PM Exchange. Shannon Massey, Senior Vice President and General Manager, and many staff members, accept a Certificate of Appreciation. Attendees were treated to tours, learned how aircraft engines were produced and enjoyed great networking. Thank you Lycoming Engines for a wonderful evening!

Local furniture factory wins large business award

By MALLORIE McILWAIN
mmcilwain@sungazette.com

Savoy Contract Furniture, 300 Howard St., has provided quality commercial furniture needs, and case and upholstery goods in terms of college and military housing since 1946 when it was founded as Savoy's Machine Woodcarving Shop by John D. Savoy and his son, John A. Savoy.

Today, Adam Savoy, vice president of production, Deborah Vail, controller, and Savoy Contract Furniture manufactures commercial grade furniture to furnish college and university residence halls and military barracks, in addition to soft seating for their customers' common/lounge spaces. The majority of products provided by Savoy are backed by their industry best Limited Lifetime Warranty.

Vail explained that many of the items the factory makes include beds, desks, night stands, seating as well as wardrobes.

"We provide high quality well built furniture that stands the test of time," Adam Savoy added.

The business also received the large business award from the Williamsport/Lycoming Chamber of Commerce.

"It was a welcome surprise," Adam Savoy said. "We are extremely proud and thankful that we could receive that designation. It really is a testament that has been here before us and is



PHOTOS PROVIDED

At top, the Apollo Collection is a newer casegoods line that has been growing quickly in popularity. It's shown here in a more modern, lofted layout to allow students more flexibility with limited floor space. Above, Becky Reynolds, employee, sands a desk chair.

going to come after us."

At its location in Montoursville, employees

take the raw lumber and metal materials to assemble and manufacture their prod-

ucts at the factory with in house training to make the long-lasting furniture.

Savoy has supplemented several environmentally conscious policies and practices to reduce their carbon footprint. Some examples of such include utilization of a technologically advanced ultraviolet finishing system and use of water-based adhesives to minimize VOCs, updating fuel oil processing and heating systems to reduce oil consumption and airborne contaminants, and partnering with carefully selected lumber suppliers that hold SFI and FSC certifications.

In addition, the factory does business nationwide and internationally.

Vail added that the company also offers stable employment and has been connected to local schools to get recently graduated high school students and college students to work for the factory to accommodate the demands of incoming orders.

"Our normal work force is about 140 but it goes to 175 to 180 in the summer," she said.

"It is great to see a lot of these college-age students come in and work," Adam Savoy said. "They are hard workers. I can't say enough about them."

Vail also said that the business helps by training them like other employees but also helps give their employees upholstery skills, which are hard to come by.

The business maintains a relationship with local schools but is also a large supporter of local arts.



Chamber members enjoyed an evening of food and fellowship at the annual Jersey Shore Winter Mixer hosted by Tiadaghton Inn. Thank you to Bald Birds Brewing Company for providing a complimentary beer tasting. Jersey Shore Area Chamber of-ficers, Charley Hall, Vice-Chair, Krista Gephart, Chair and past Chair, Bill Burget, welcome attendees to the winter mixer and thank owners Sam & Gloria DeParasis for hosting the mixer at the Tiadaghton Inn.

Jersey Shore Area Chamber of Commerce Winter Mixer



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SCIENCE FESTIVAL

Wednesday, March 4, 2020

5-8 p.m.

Pennsylvania College of Technology
FIELD HOUSE

Explore the wonders of science, technology, engineering, and math at the 9th Annual Science Festival. Join local businesses and organizations, along with area school and college affiliated groups, for a fun-filled lineup of hands-on activities!

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Penn College encourages qualified persons with disabilities to participate in its programs and activities. If you anticipate needing any type of accommodation or have questions about the physical access provided, please contact Disability Services at 570.320.5225, TTY: 570.321.5528, or fax: 570.327.4501 in advance of your participation or visit.

PC 10/21/2020

FEATURE MEMBER

Something for everyone at Antiques & Moore

By C.D. Smith
Sun-Gazette Correspondent

Whether you are in the market for something vintage, refurbished, collectible or even brand new, you will likely find it at Antiques & Moore at 5828 Route 220 in Linden.

Owner Pat Koch and family bought the business from Koch's sister-in-law several years ago, and they have been growing ever since.

A second story was added to make room for the more-than-30 vendors who rent space from Koch to sell their wares. Koch says the vendors sell everything from black powder guns to Christmas decor.

"We have a little bit of everything in here," said Koch. One of the highlights of the store is an item that is not for sale. It is a replica of a John Deere mail carrier wagon, complete with working doors, that cannot even be found anymore.

Koch, her husband, and her children take turns manning the massive store, which looks deceptively small from the outside.

"People think it's a little store and it's more like a warehouse," said Koch. The Koch family plans on opening a kitchen in the near future with cafe-style seating.

They will serve up breakfast and brunch until mid-afternoon. Having a kitchen will allow them to accept buses, notes Koch.

Koch says it's hard to say what are among the most popular items in the store since it is always changing, but the comic books, tractor parts and \$1 tool table are always a hit.

The more unique items in the store at present include a bear skin rug, elk horns and a 1900 antique leather pedal-driven sewing machine. Vintage signs, license plates and unique artwork line the walls.

There is a vendor that sells antique and vintage toys, and another that sells Native American dolls, jewelry and dreamcatchers. There are rare comic books and vintage collectibles in another space. There is also plenty of new, used and refurbished furniture. There is even a library with hundreds of books and movies — a librarian regularly comes in to organize the extensive collection.

Koch says they get customers from all over, from local college students looking for comic books to people just passing through Central Pennsylvania to

(See SOMETHING, Page D9)



C.D. SMITH/Sun-Gazette Correspondent

Antiques & Moore is full of hidden treasures and great finds, as shown above.

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FEATURE MEMBER

Something for everyone at Linden flea market

(From Page D8)

vacationers. “We got a lot of new customers in this year already. We have customers that keep coming back.”

Koch says the people and the uniqueness of the business are what she enjoys the most. “I think it is neat, first of all. People like coming here because they can see different things you can’t find at Walmart or the mall,” she said.

Koch said vendors will put their items online and let people know they can come to the store for purchase, and that has brought quite a few customers in. Koch said many items are gone as quickly as they came.

“When you see something, you got to get it because it doesn’t stay,” she cautioned.

People often spend a lot of time browsing, and Koch has made it a welcoming space with coffee, cookies, electronic skill gaming machines and a flatscreen that plays old westerns. There is also plenty of seating throughout.

Adjacent to the flea market is the Starving Marvin Tack Store, a business borne out of Koch’s love of horses. She also runs a horse rescue called Appalachian Horse Help & Rescue (AHHR) in Linden, which currently houses 9 horses. The tack store has new and used saddles and other horse or large animal supplies and accessories. Koch said people will bring in items or donate original artwork to the flea market for proceeds to go to AHHR.

Koch says the business is doing really well and her family loves doing it.

“We are really proud of it,” Koch said.

Antiques & Moore/Starving Marvin Tack Store is open daily from 10 a.m. to 5 p.m. The store can be reached at 570-323-1099.



C.D. SMITH/Sun-Gazette Correspondent

Among its many offerings, Antiques & Moore also has bins full of comic books, above, that will pique the interest of any super hero fan.



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Leadership Lycoming and Health & Human Services

The Leadership Lycoming Class of 2020 began their day at UPMC Williamsport with a welcome and overview of the day from co-hosts Patti Jackson-Gehris, UPMC Williamsport and Max Houseknecht, Jr., River Valley Health & Dental Center. The first session was a series of round robin discussions on Family Community Resources which included speakers Julie Mansfield, Nurse Family Partnership; Allison Brion, UPMC Susquehanna Home Care & Hospice and Joe Weber, Children and Youth. The class then had a chance to learn more about the River Valley Health & Dental Center mobile unit, which included a tour of the unit.

The class visited the American Rescue Workers for a tour of the building from Valerie Fessler and Kendra Parke before traveling to Hope Enterprises where Rob La-

batch, Mackenzie Howe and Jason Smith spoke to the class about Hope's operations and provided a tour.

Back at UPMC Williamsport, the class learned about mindfulness techniques and practiced several breathing exercises. The activity was facilitated by Annelise Latini, Clear Sphere Yoga and Dr. Lindsay Sauers, Endless Mountains Mindfulness Retreats. After the activity, the class had the opportunity to listen and talk to Steve Johnson, President and CEO of UPMC in the Susquehanna Region, as he provided information on the future of healthcare in our area.

Alex Johnson, UPMC Williamsport, led a session on Opioid Stewardship Initiatives and the Addiction Medicine Program at UPMC Williamsport. Alex invited members from the West Branch Drug &

Alcohol Abuse Commission to talk about their program in conjunction with UPMC Williamsport to help drug overdose cases and those struggling with addiction.

Thank you to UPMC, Community Services Group, River Valley Health & Dental Center, Hope Enterprises and Valley View Rehab

& Nursing Center for sponsoring this day. Thank you to River Valley Transit for providing transportation.

Thank you to Brittany Fischer, Lycoming County United Way and Krystal Campbell for being class reporters.

Thank you to our sponsors!



Mackenzie Howe (Class of 2019) presents an inside scoop of Hope Enterprises, Inc. to the class, highlighting some of the amazing services Hope Enterprises provides and some ways that they have evolved their programs over the years. Mackenzie's presentation was followed by an enlightening tour of Hope Enterprises' facility and working areas.



The class practiced several breathing exercises (including the Lion's Breath demonstrated in this photo), with Founder, Lead Teacher and Holistic Recovery Coach of Clear Sphere Yoga, Annelise Latini and Co-Founder, CEO and Primary Teacher/Leader of Endless Mountains Mindfulness Retreats, Dr. Lindsay Sauers.



The class visits American Rescue Workers for a tour of the facility with discussions on the numerous services offered to the community. A full presentation and tour was provided by Valerie Fessler (Class of 2019), Director of Development & Community Engagement, and Kendra Parke, Marketing and Community Engagement Coordinator.



Presentation from Steve Johnson, President and CEO, UPMC in the Susquehanna Region (Class of 1990), outlining some of the most impactful concerns surrounding America's healthcare crisis.

Support us during



March 11 & 12, 2020

Mark Your Calendar!

On Wednesday, March 11th at 6:00 PM through 11:59 PM on Thursday, March 12th, visit www.raisetheregion.org to support **Leadership Lycoming** and raise as much money as possible in 30 hours. Raise the Region is a unique online fundraising event organized by the First Community Foundation Partnership of Pennsylvania.



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 - Learn leadership skills
- Gain a better perspective on the county
- Discover the needs of vital non-profit organizations
- Work with classmates on local community volunteer projects



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For more information or for an application, call 570-326-1971
Or visit www.leadershiplycoming.org for a downloadable form.

Application deadline is April 17, 2020

A program of the Williamsport/Lycoming Chamber of Commerce



The Muncy Bank
& Trust Company

Meet our
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Montgomery Office
March 20, 2020 | 11:00 a.m.

Open House 11:00 a.m. – 2:00 p.m.
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For more information on purchasing a brick, contact the Williamsport/Lycoming Chamber of Commerce at 570-326-1971 or download application at www.williamsport.org.

SMALL BUSINESS

ClearView offers surveillance throughout the world

By **DEREK DANNEKER**
ddanneker@sungazette.com

With the ability to power cameras from the Canadian wilderness to the deserts of Saudi Arabia, ClearView Asset Protection works to defend well pads, medicinal marijuana growth operations and, potentially, drone attacks.

“We’re providing the mobility,” said Lance Thomas, president and founder of ClearView.

His surveillance towers are powered through a hybrid of solar energy — acquired through military-grade panels — and a methanol fuel cell.

Though the solar panels have a potential to provide an unlimited source of energy, that source of energy is more limited in the shade or northern regions and thereby also limits the number of places the tower can be erected.

Gas companies coming from Texas and Oklahoma first encountered this issue when trying to secure their well pads in Pennsylvania, said Thomas.

“They fail in the wintertime, ours has always been built to meet the PA standards,” he said. “That’s why we’ve been successful. Then when you add this hybrid system, it doesn’t matter how much sun we get, we can go days with no sun. I’m not gonna lose power at all.”

The only byproduct of the methanol fuel cell is water, which makes the security towers completely eco-friendly, he said. The hybrid system allows the cameras to switch when solar becomes non-viable, resulting in some systems staying in the field for 18 months with the possibility of staying out another 18 months or more, he said.

The well pads themselves have

also shrunk their footprint over the years, however with the entire system fitting into a parking space, any gas company is able to get reliable surveillance.

“All the equipment and electronics inside to support operation has a high temperature variance,” said Thomas. “Most of that goes up to 140 degrees Fahrenheit, and down to -40.”

The system’s rugged durability allows for both extremely desiccating and humid environments, he said.

“Now we can go to remote areas where before there was a lack of power, or there wasn’t a good source of power,” he said. “That’s what made us very unique and be able to provide that with the Saudi Arabia contracts.”

The towers have been fitted with a variety of plugs to allow for many kinds of technology.

“It’s like a multi-tool that has its own power,” said Thomas. “I can run cameras, I can run radar systems and I can run satellite communication.”

Of particular interest to the Saudi Arabia contracts are the defensive drone radar systems which notify the potential targets of impending danger.

“We’ve been able to create distance,” he said. “We’re about 510 miles from that facility now where there’s no power, and give them even more of an earlier detection of drones coming in.”

For law enforcement, ClearView offers a telescopic tower which allows for a vantage point above 25 feet and is useful for crowd surveillance. Rather than operating off of a loud gas-powered generator, the silent methanol fuel cell offers a more comfortable alternative.



DEREK DANNEKER/Sun-Gazette

One of the assemblers with ClearView tests a surveillance tower’s ability to display multiple camera feeds, setting itself apart from similar systems. Below, Lance Thomas, president of ClearView Asset Protection, stands next to a surveillance tower that has the ability to stay in remote areas for more than a year without refueling or maintenance.

The addition of a 110-volt inlet also allows for the system to be charged rather than relying on either solar or the fuel cell.

Secondary cameras operating out of a hard-shell case can also be deployed and offer a portable six-foot tall view of surroundings and operate seamlessly with the main tower.

Across all platforms, the ClearView surveillance towers don’t have the need for sight alignment with other cameras to work properly and users are able to view video from multiple cameras at the same time.

“Both systems are very simplistic, all the switches to turn on are on the outside and lock box, one person can set both the systems off and turn on,” he said Thomas.

Ease of use, durability and the ability to use several kinds of technology are all reasons why Thomas said the system is a wise choice for any organization to deploy.



NEW MEMBER

Insurance agency hopes to continue growth in county

By **MALLORIE McILWAIN**
mmcilwain@sungazette.com

Yoder Insurance Inc., located at 950 Broad St., started in 1979 in Lewisburg and has since expanded to Clarks Summit, Danville and, more recently, Montoursville in 2016. Today, the agency works to continue its growth and ensure quality customer service.

The independent insurance agency has 15 different companies that they work with, including those that are more popular like Progressive, as well as mutual companies.

"We have anything from personal insurance like auto, home, flood and life insurance to commercial lines for businesses like business auto insurance," Marc Hess, senior account executive, said.

Hess worked at the agency in Lewisburg and moved to the Montoursville expansion once it opened four years ago.

The business is a new member of the Lycoming County Chamber of Commerce as well, being a member of only four to six months.

As a new member to the chamber of commerce, Hess added that the business is just starting to get their name out there. He also said that the business is continuing to grow and get new policies in the area on a near-daily basis.

"We have grown tremendously over the last four years," he said. "We just want to grow bigger and bigger. We are also really driven for the customer to make sure that they get the best deal for their money."



PHOTOS PROVIDED

Yoder Insurance Inc., above, is located at 950 Broad Street. At left, the interior of Yoder Insurance has signs posting the types of insurance offered.



Member Renewals

Received between January 29 and February 24



Thank you to our renewing members!

We do appreciate your membership and involvement in the Williamsport/Lycoming Chamber of Commerce!

Member 64 Years

PRIMUS Technologies Corp.
Staiman Recycling Corporation
UGI Utilities, Inc. - Energy to do more

Members 41-60 Years

Faxon Bowling Lanes, Inc.
Glamorise Foundations, Inc.
M&T Bank
PMF Industries, Inc.

Members 31-40 Years

American Rescue Workers
Beiter's Home Center
East End Lumber Company
Golden Business Machines
Larson Design Group
Lycoming County Commissioners
Miele Amusements, Inc.
Northwest Bank
River Valley Regional YMCA
Trenco, Inc./Distribution Concepts Co.

Members 21-30 Years

Backyard Broadcasting PA, LLC
City of Williamsport
Community Services Group
Industrial Piping Systems
Lycoming Mall
Manpower Staffing
Penn State Small Business Development
Center (SBDC)
Sam's Club
Station House
Vinnie's Italian Eatery
Wells Fargo Advisors, LLC

Members 11-20 Years

Bostley's Preschool Learning Center Inc.
City Hall Grand Hotel, LLC
Eagle Construction Company
ECM Realty Management, Inc.
High Steel Structures, Inc.
Murray Motors
Paris Companies
Planet Fitness
Steve Waldman Electric Inc.
SupplySource Inc.
Susquehanna Marble and Granite, LLC

Members 6-10 Years

Accent Lighting Productions
Carrs Trailers and Supplies
Diamond Pointe, LP
Hoopla's Family Fun & Longshots Grill
Indoor Sky LLC
Penn Valley Railroad, LLC
RDF Tax Services, LLC
Service 1st Federal Credit Union
Stallion Oilfield Services-Appalachia Division
Williamsport Honda

Members 2-5 Years

Arbor Housing and Development
Bald Eagle Art League
Beech Resources
Cricket Wireless at One-Stop
Ditty's Service Center
Edward Jones - Stuart T. Hague
Fairfield Home Heating Service
Johnson Controls, Inc.
Keystone Wood Products Association
Kilburn Electric, Inc.
M & M Asphalt Corp.
Riverview Bank
Susquehanna Oral & Facial Surgery &
Dental Implant Center
U-Haul Company of Northeast Pennsylvania
White Horse Graphics

First Year Renewals

Central PA Tennis Center
KVS Computers
Little Jets Boutique
Salon Magnolias
Wine & Design

Lycoming County
Visitors Center

Winter HOURS

December 1st - April 1st

MONDAY	10:00am - 4:30pm
TUESDAY	10:00am - 4:30pm
WEDNESDAY	10:00am - 4:30pm
THURSDAY	10:00am - 4:30pm
FRIDAY	10:00am - 4:30pm
SATURDAY	10:00am - 3:00pm
SUNDAY	CLOSED

WILLIAMSPORT
LYCOMING COUNTY, PA



Chamber Member Discount

Working to meet the needs of our members



Vision Care

Vision Max offers all Chamber members and their families

- ♦ 20% discount on eye exams
- ♦ 20% off eyeglasses & sunglasses
- ♦ 10% discount on contact lenses

For more information please contact:

Vision Max
247 Broad Street
Montoursville, PA 17754
(570) 329-0188
www.visionmaxeyewear.com

Williamsport/Lycoming Chamber of Commerce - 102 West Fourth Street - Williamsport, PA 17701
(570) 326-1971 - www.williamsport.org



FIRST Commonwealth®

March 25, 2020 Ribbon Cutting: 5:00

Open House: 5:00-7:00

Montoursville Location—355 Broad Street

April 29, 2020 Ribbon Cutting: 4:00

Open House: 4:00-6:00

Loyalsock Location—301 Shiffler Avenue

May 6, 2020 Ribbon Cutting: 5:00

Open House: 5:00-7:00

Jersey Shore Location—222 Allegheny Street

Chamber Recognizes High School Students

The Education Committee of the Williamsport/Lycoming Chamber of Commerce would like to recognize the following students for being chosen as the Student of the 2nd Quarter for their high school and for their hard work and achievements. **Congratulations!**



*Luke Gorg
Hughesville High School*



*Collin Porter
Loyalsock Township High School*



*Kelly Showers
Montgomery High School*



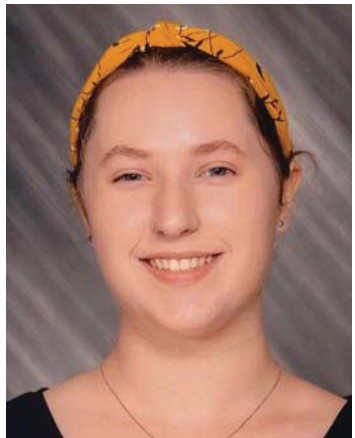
*Alexandria McKenna
Montoursville High School*



*Paul Pepper
Muncy High School*



*Juliana Kriner
St. John Neumann
Regional Academy*



*Sydney Hawk
Williamsport Area
High School*



*Samantha Machmer
Jersey Shore Area
High School*



*Alexandra Tsikitas
South Williamsport
Area High School*



August 19, 2020

Tired of the cold weather? Ready to cement Phil's hole over in Punxsutawney? Wish you could be joining the pitchers and catchers reporting to Spring Training this month?

If you've already checked out of Winter and have warmer thoughts on your mind, know that in less than 7 months, it will be time for the world's eyes to focus on Williamsport for the 74th Little League World Series®.

That means plans are already underway for the 16th Grand Slam Parade. Any business, organization or group wanting to participate can get all the details by going to www.grandslamparade.com.

There you will find the criteria and entry application, sponsorship information, vendor registration, program ad and volunteer forms.

Application Deadline: June 1, 2020

Revolving Loan Fund

To assist businesses with their financial needs for construction, renovations, equipment purchases and working capital.

For more information or application, contact Nancy Eischeid at the Williamsport/Lycoming Chamber of Commerce at 570-326-1971.



FEELING LUCKY?



JOIN LEADERSHIP LYCOMING FOR
THIS YEAR'S

FINAL 3

- TICKET PRICE: \$100 (ADMITS 2)
- HORS D'OEUVRES AND BEVERAGES INCLUDED
- CHINESE AUCTION & 50/50



THROUGHOUT THE EVENT, TICKETS ARE DRAWN AT
RANDOM AND ELIMINATED. WHEN ONLY 3 TICKETS
REMAIN, THE TICKET HOLDERS MAY CHOOSE TO SHARE
\$3,000 OR CONTINUE THE ELIMINATION PROCESS TO
INCREASE THEIR PRIZE AMOUNT, WHICH MEANS...


...ONE LUCKY PERSON COULD HAVE A CHANCE
TO WALK AWAY WITH \$3000!

MARCH 27, 2020


5:30-7:30 PM

GENETTI HOTEL

200 W. FOURTH STREET, WILLIAMSPORT, PA



Leadership Lycoming
Final 3
Genetti Hotel
200 West Fourth Street, Williamsport
Friday, March 27, 2020
5:30 pm – 7:30 pm
\$100 per ticket, Admits Two
A Chance to Walk Away with \$3,000!





SPONSORSHIP PACKAGES

Food & Beverage Sponsor \$250	Event Sponsor \$500	Signature Sponsor \$750
1 Admission Ticket	2 Admission Tickets	3 Admission Tickets
3 Chinese Auction Cards	6 Chinese Auction Cards	12 Chinese Auction Cards
Twenty 50/50 tickets	Forty 50/50 tickets	Eighty 50/50 Tickets
	1 Reserved Table (8)	1 Reserved Table (8)

Please indicate your level of commitment:
____ Food and Beverage Sponsor (\$250) ____ Event Sponsor (\$500) ____ Signature Sponsor (\$750)

Company Name: _____ Contact Name: _____

Payment Method:
____ Please Invoice ____ Check Enclosed (payable to Leadership Lycoming) ____ Credit Card Card Type: _____

Card #: _____ Exp. Date: ____/____/____ CW#: _____

Signature: _____ Cardholder's Email Address: _____

Return to: Leadership Lycoming, 102 West Fourth Street, Williamsport, PA 17701 or Fax: 570-321-1209
Leadership Lycoming is a 501(c)(3) charitable organization. Donations are tax deductible to extent allowed by law.
For more information contact Alex Lehman, Leadership Lycoming Coordinator at (570) 320-4216, by email
alehman@williamsport.org.

TO PURCHASE YOUR TICKET VISIT LEADERSHIPLYCOMING.ORG
OR CALL THE CHAMBER OF COMMERCE AT 570-326-1971

ALL PROCEEDS BENEFIT LEADERSHIP LYCOMING
A PROGRAM OF THE WILLIAMSPORT/LYCOMING CHAMBER OF COMMERCE