

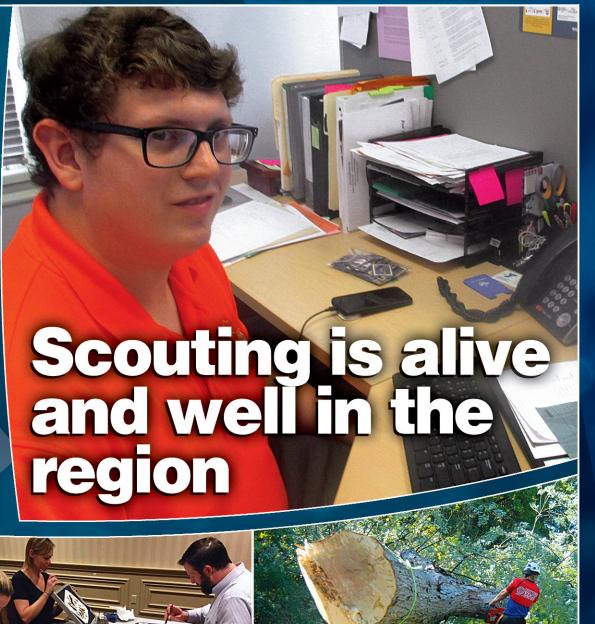
TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

The Emerson Project is accepting applicants for their 3rd year

Leadership Lycoming welcomes the Class of 2020

The MOLU visits the Chamber





Williamsport Sun-Gazette, October 2019

The Chamber View

Jason Fink, President/CEO

It's Fall and hopefully

you are able to get out to

enjoy this great weather we've been experiencing. The morning of my writing this I had the opportunity to catch a photo of these two deer off the bike path in Loyalsock Township near the tracks leading into River Front Park. For those that don't enjoy the hot weather, this is perfect weather to be outside to enjoy all that Lycoming County has to offer. Now if you look close at the photo, you may notice the straw down on the access road to the power lines. This was recently done by PPL and is part of their work to enhance the infrastructure of their system for the customers they serve. Greg Dudkin, president of PPL, was in Williamsport at the end of last month to speak about the work they've been doing over the past several years and to address any questions that people may have had about their operations. It was good to hear that they've been proactive in deploying millions of dollars annually in working to mitigate the outages. This is critical for area businesses as with today's industrial operations, even tiny blips can shut down a line. PPL has been a leader in their efforts to develop and implement new technology that will further address these occurrences. This is beyond the tree trimming that we may have seen over the past years and involves smart technology to allow for better systems

in keeping power flowing even if there is a down line affecting a part of their system. This allows for more localization of the impacted area instead of taking down entire sections of their system.

We also had the opportunity, recently, to host the Mobile Oilfield Learning Unit or MOLU as it is commonly referred. Cabot approached us about holding an event to allow local educators and industry to see what it is. Six mobile kiosks focus on STEM educational activities for middle-school aged students. Inside is an article that has more specifics to it but having experienced it first hand, it was great to see how it exposed kids to STEM concepts that are for a variety of jobs beyond just the natural gas industry. While the gas industry is the one that developed it and is paying for the MOLU to be in area schools, it has relevance to a host of other careers that students can pursue as they grow.

One meeting that I was involved with last month is one that is going to be critical to our community, which is the Census. My guess is that those of you reading this participate in it and probably can't figure out why we have several thousand people in the county that do not. The problem we face is that those thousands of people not counted will affect us if we can't find a way to garner their participation. It'll hurt us

primarily in the amount of state and federal dollars that get distributed to counties, cities and other municipalities based upon their population. We as a community do need to get the right people to the table to help get everyone counted. If not, we risk millions of dollars that should be coming here but won't because they weren't able to get an accurate Census count.

There's a program

that we have coming up at the end of this month that I'm excited about: our next Morning Member Connection program with our federal and state legislators. We have Congressman Keller, Senator Yaw along with Representatives Everett and Wheeland. Congressman Keller, in his less than four months, has been all over Lycoming County for a host of activities. It's great to see the work ethic he's bringing to the job of Congressman for his district. Senator Yaw and Representatives Everett and Wheeland have been able to gain, with their seniority, significant committee positions that can help those of us here in Lycoming County. It will be beneficial to have these various perspectives at the program, hearing about their efforts in representing all of us. If I don't see you at this program, hopefully I'll see you at another community event or activity. Fall's a busy time in Lycoming County and I trust you'll take full advantage of all the offer-



Save the Date!

Friday October 25, 2019
7:30AM - 9:00AM
Featured Speakers:
US Congressman Fred Keller,
State Senator Gene Yaw,
State Representatives Garth Everett
& Jeff Wheeland
Topic: Legislative Briefing with State and

Federal Elected Officials on Current Affairs

Williamsport Country Club 800 Country Club Drive, Williamsport

Williamsport/Lycoming Chamber of Commerce Staff Main Office - 570-326-1971

President/CEO Jason Fink

: ReceptionistAmy Hamm

570-320-4209 - tmueller@williamsport.org

570-326-1971 - receptionist@williamsport.org

The MOLU Visits the Chamber Mobile Oilfield Learning Unit

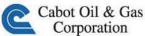
Educators and members of the local business community were provided the opportunity to learn about the Mobile Oilfield Learning Unit (MOLU) on October 1 courtesy of Cabot Oil & Gas and Williams Transco. The MOLU is comprised of interactive learning stations that make science fun for students. It's a mobile, hands-on program that brings educational activities focused on STEM and energy concepts to students in 5th through 8th grades.

The MOLU works with a pre-visit lesson plan and materials provided to teachers in introducing STEM concepts to the students. A few days later, the MOLU's six mobile units with 24 different interactive lessons and activities are brought to the school for a 90-minute session. Upon beginning the session, each student will receive a MOLU Pass, which is a workbook designed to guide students through each activity and answer questions about the material. After the hands-on learning component, teachers then give students a recap session and a post-test to see how much information the students retained about the MOLU topics.

Subject matter covered with the lessons include energy lingo, micro-slide viewing, porosity, stereoscopic maps, fluorescent rocks, rock core samples, distillation, viscosity, thermal energy and the carbon cycle. The MOLU program is fully compatible with state requirements for science and mathematics here in Pennsylvania. There are many industries that this applies to beyond the gas industry including surveying, environmental planning, civil engineering and construction to name just a few. This is being provided at no cost to schools here in Pennsylvania with various businesses stepping forward to underwrite the costs associated with bringing it to them.







(left) George Stark, of Cabot Oil & Gas Corporation, shares information about the MOLU at a gathering in the lobby of the Chamber.

DCA Returns to Williamsport for the 2019 World Championships



The 2019 DCA World Championships wrapped up over Labor Day weekend with another wonderful collection of drum corps descending into the community. As they left Williamsport upon completion of their 54th season, Reading Buccaneers (pictured) took home the Open Class title for the 3rd year in a row and 13th time out of 15 years. Carolina Gold ended up going back to Raleigh as repeat champions in the Class A bracket. Thanks to all the corps, fans and community supporters that helped make this another great championship event here in Lycoming County.

What's Happening in Lycoming County?

Check out our website for all your events, relocation needs, economic development news, leadership opportunities, and membership information.

www.williamsport.org
www.vacationpa.com
www.leadershiplycoming.org
e-mail: chamber@williamsport.org
Phone: 570-326-1971



October PM Exchanges...

American Rescue Workers

Thursday, October 10, 2019 5:00 - 7:00 pm 643 Elmira Street, Williamsport

Visit American Rescue Workers and tour the facility to learn how donations of used clothing and goods are re-purposed to generate income to serve thousands of hungry and homeless members of our community each year.



Animal Care Sanctuary

Thursday, October 24, 2019 5:00 - 7:00 pm Raymond James Office 1000 Commerce Park Drive, Suite 402, Williamsport

Join us as the Animal Care Sanctuary highlights the Sanctuary's no kill mission and the work they do in Lycoming County. Their pet pantry will be featured, which is located in St. Ann's Church, as well as all the adoptions, spay/neuter services and educational presentations they do.

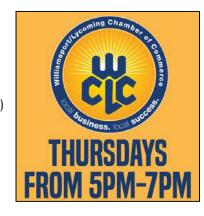


Upcoming PM Exchanges...

The Flatiron Salon Thursday, November 14, 2019 5:00-7:00 pm 901 Hepburn Street, Williamsport

(**Previously scheduled at Merle Norman Cosmetics)

Williamsport Sun-Gazette Thursday, December 19, 2019 5:00 - 7:00 pm 252 West Fourth Street, Williamsport



Call the Chamber of Commerce today at (570) 326-1971 or visit www.williamsport.org to make your reservations.

<u>Welcome New</u> <u>Chamber Members!</u>

Coastal Chemical Co. LLC

Mr. Kevin Nero 6133 Hwy 90 East Broussard, LA 70518 (337) 380-2007 www.coastalchem.com Natural Gas - Support & Service

Covia

Ms. Kristin Lewis 3 Summit Park Drive Suite 700 Independence, OH 44131 (440) 214-3200 www.coviacorp.com Natural Gas - Support & Service

Hotel Kast LLC

Kevin & Shawn Pequignot 723 Arch Street Williamsport, PA 17701 (570) 322-3388 Check us out on Facebook! Restaurants/Cafes/Taverns

Rotary Club of Williamsport

Mr. James Haywood 200 West 4th Street Williamsport, PA 17701 (570) 394-3673 www.williamsportrotary.com Non-Profit Organization

Sonic Ascension Records

Mr. Lee Ash 128 Broad Street Montoursville, PA 17754 (570) 360-3486 www.sonicascensionrecords.com Entertainment/Arts/ Amusements

STA Transportation

Ms. Penny Miller 1400 West Third Street Williamsport, PA 17701 (570) 326-0671 Transportation/Carriers

Wolf Run Village LLC

Sterlyn & Carol May 3750 Route 220 Hwy Hughesville, PA 17737 (570) 584-0101 www.wolfrunvillagecare.com Healthcare - Personal Care **Facilities**

Woodland Heights Development, LLC

Mr. Chris Helmrich 8 Wisteria Lane Williamsport, PA 17701 (570) 274-4810 www.woodlandheightsdev.com Real Estate - Commercial/ **Industrial Development**



Chamber Members...

Have you moved to a new location? Coming up on a business anniversary? Have something to celebrate with the community?

Participate in a FREE ribbon cutting ceremony!

Contact Taryn Mueller for more information at 570-320-4209 or tmueller@williamsport.org

PM Exchanges

Hampton Inn



Thank you Hampton Inn, located in downtown Williamsport, for hosting a "red carpet" PM Exchange. Guests enjoyed delicious food catered by Liberty Arena's Scorz Bar & Grill while networking with Chamber members in the hotel lounge and patio. Presenting and receiving the Certificate of Appreciation are (left to right) James Haywood, Williamsport/Lycoming Chamber of Commerce Membership Development & Retention Committee; Taryn Mueller, Williamsport/Lycoming Chamber of Commerce Marketing & Membership Coordinator; Shelby Engel, Hampton Inn Director of Sales & Marketing; and Samantha Jovan, Williamsport/Lycoming Chamber of Commerce Membership Development & Retention Committee.

BNG Aesthetics Skin & Laser Center



Thank you BNG Aesthetics Skin & Laser Center for hosting Chamber members at your PM Exchange. Guests enjoyed delicious food catered by Farrington Place while learning about the personalized non-surgical medical cosmetic procedures offered in a beautiful and relaxing atmosphere. Receiving the Certificate of Appreciation are (left to right) Cynthia McGuire; Helen O. Hiserman, PA-C; Dr. Boris Gabinskiy; Natalie Gabinskiy, PA-C; and Stephanie Rounsley from Tanya Weber of the Williamsport/Lycoming Chamber of Commerce Membership Development & Retention Committee.

Ribbon Cutting

Camp Victory



Camp Victory hosted an open house event to thank the community for its support and to celebrate a building expansion of the Welcome Center at 58 Camp Victory Road, Millville. (left to right) Jason Fink, Williamsport/Lycoming Chamber of Commerce; Josey Wolff & Denny Wolff, founder of Nicholas Wolff Foundation/ Camp Victory; Kate Pacacha, Camp Victory Resource Development Associate; Karl Girton, Camp Victory Board Member; Jamie Huntley, Camp Victory Executive Director; Kate Stepnick, Camp Victory Camp Director; Fred Gaffney, The Columbia Montour Chamber of Commerce.



Upcoming Ribbon Cuttings & Open Houses

Susquehanna **Community Bank** Tuesday, October 8, 2019 2409 East Third Street Williamsport Open House: 4:00pm - 6:00pm Ribbon Cutting: 5:00pm

Wolf Run Village Sunday, October 13, 2019 3750 Rt. 220 Hwy Hughesville Ribbon Cutting: 1:00pm

The Barn at Pine Creek Sunday, October 20, 2019 4729 N. Route 44, Jersey Shore Open House: 1:00pm - 4:00pm **Ribbon Cutting: 1:00pm**

Callahan's Antiquities 15 Year Anniversary! Friday, November 1, 2019 381 Broad Street, Montoursville **Ribbon Cutting: Noon** (Friday, 11/1 & Saturday, 11/2)

U

LEGACY MEMBER

Scouting is alive and well in the region

By MIKE REUTHER mreuther@sungazette.com

Boy Scouts of America Susquehanna Council provides area youth with programs and activities that help build character and instill in them values for becoming good citizens.

The organization serves Lycoming, Northumberland, Clinton, Union and Snyder counties and is supported by numerous volunteers and the communities it serves.

Susquehanna Council Scout Executive Dennis Dugan recently touted the positive aspects of the organization.

He said the Susquehanna Council oversees the various distinct levels of scouting — Scouts BSA, Cub Scouts, Exploring, and Venturing.

Cub Scouts involve children from ages 5 to 11 and Scouts BSA for youths up to age 18.

Exploring and Venturing offer challenging programs and skills and ages 14 to 21.

Boy Scouts have a proud history in the local area, having started in Williamsport in 1910, the same year of its origins.

Dugan noted that times have changed since those early years, with more activities than ever competing for youths and their time.

"September is traditionally recruitment month," he said.

Toward that end, efforts are made to visit schools.

Further efforts include bringing kids to Camp Karoondinha in Millmont to participate in full-day activities and a glimpse into what scout-



ing offers.

"Traditionally, we have 60 kids show up for camp," Dugan said.

Leaders of the youth organization understand that scouting is a year-around program that crosses over to other activities and interests, he noted.

Along with finding adult volunteers, it's a challenge that leadership has tried to meet through the years.

The modern age has called for changing programs and goals.

For example, 20 percent of Boy Scout merit badges didn't exist 20 years ago.

"We've embraced digital media," Dugan said.

Skills emphasizing science and technology have replaced traditional ones such as mapping and compass reading.

"Now, it's GPS," he added.

A big relatively recent change fully embraced by the Susquehanna Council is the inclusion of girls in the scouting programs traditionally open only to boys.

Overall, the Susquehanna Council consists of 90 scouting units comprised of 36 Cub Scout packs, 47 Scouts BSA troops, four Venturing Crews and three Explorer posts.

Seven full-time staff and three support staff make up its administrative body.

Dugan noted that meeting places for the different scouting groups continue to be churches and other venues throughout the communities.

That community cooperation is key to the organization's survival and success.

Underprivileged kids are able to attend scout camps through donations and the cooperation of community groups.

Fundraisers involving scouts help keep the organization and its activities operating.

"We sell popcorn, hold pancake breakfasts and spaghetti dinners," Dugan said.

Scouts also sell pies and tree to raise money.

"There is actually a salesmanship and entrepreneurship merit badge," he said.

Dugan describes scouting as a fun time with a purpose.

And, he's positive of the organization's future.

He feels having the entire family involved in the program is important.





MIKE REUTHER/Sun-Gazette

Top left, Brian Vanvestraut, district executive, takes care of some administrative duties in his office at Boy Scouts of America Susquehanna Council. Top right, Boy Scouts of America Susquehanna Council Scout Executive Dennis Dugan (left) and Jacob Horner are two of the staff members who make up the local organization. Headquarters are at 815 Northway Road, Williamsport. Above, this Norman Rockwell painting humorously captures the spirit of Boys Scouts of America which has been part of the U.S. fabric for several generations.

ChamberLinks Golf Outing another good time!

The 30th annual ChamberLinks Golf outing was another great success. Thirty-three foursomes came out to enjoy the day with other Chamber members. Thank you to everyone who golfed, the volunteers and the following sponsors:

Tournament Sponsor

Citizens & Northern Bank

Lunch Sponsor

Jersey Shore State Bank

Tent Sponsor

Stallion Oilfield

Breakfast/Beverage

Appellation Construction Services The Hartman Group

Sign Sponsor

21st Century Signs

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McCormick Law Firm The Muncy Bank & Trust Company UPMC Susquehanna Woodlands Bank

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Rep. Jeff Wheeland Senator Gene Yaw Staiman Recycling Corp. Wayne Township Landfill

Food & Refreshments Supplied By:

Bimbo Bakeries Giant Foods Pepsi Bottling Group Sam's Club Station House Tulpehocken Wegman's Weis Markets

Prizes/Gifts Donated By:

Avu Goldsmiths Barrel 135 Bastian Tire & Auto Sales Gamble Farm Inn Hampton Inn Downtown Jersey Shore State Bank Johnson's Café Marco Technologies McCormick Law Firm Pier 87 Roche Financial Station House Susquehanna Trailways The Muncy Bank & Trust Company The Shore Diner UPMC Susquehanna White Deer Golf Course Woodlands Bank

Thank you to the Golf Committee: Donna Bastian, Paul Nyman, Rick Piger, Paul McGinn, Bruce Smithgall and all the volunteers who helped make this a great day to golf!

Young Industries





The Economic and Community Growth Corporation, a 501c3 affiliate of the Williamsport/Lycoming Chamber of Commerce, is proud to present the third year of "The Emerson Project" - a senior level mentor program named in honor of the legendary mentorship relationship between Ralph Waldo Emerson and Henry David Thoreau. We believe that for a community to thrive it must have a progression of strong community oriented leaders who are committed to the future and to develop the next generation of leaders is the responsibility of the current generation.

The Emerson Project will match participants one-on-one with proven community leaders from the private, nonprofit and public sectors. The program is designed for mentees who have risen in their organization to a senior level of leadership, have had a significant level of community service, have held volunteer leadership positions, and have goals for professional development and community involvement.

The 2020 mentorship program will be limited in the number of mentees accepted. The program will include nine monthly lunch & learns, an evening orientation session, an educational but fun mid-year dinner with spouses/partners and a closing evening dinner. In addition, it is hoped that a lasting relationship between mentor and mentee is established and they will meet outside of the program.

The mentors are recognized business and/or community leaders committed to a sound future for Lycoming County and its residents. The curriculum centers on you - the executive and leader. While we are preparing you for an even larger role in the community, this program is about you and will be concentrating on developing your skills as a leader.

If you are interested in taking the next step to community leadership, then this program is for you and we hope you will consider applying.

Sincerely,

Jason C. Fink President/CEO

Previous mentors included:

Steve Johnson, Davie Gilmour, Jennifer Wilson, Frank Pellegrino, Phil Johnson, Keith Kuzio, Tammy Weber, to name a few.

For an application please visit www.williamsport.org or call the Chamber at (570) 326-1971



The women from Roche Fianacial Inc. enjoyed a day on the green at

Whitedeer Golf Course.





Chamber members paused for a group photo at the Chamberlinks' 30th Annual Golf Outing.



FEATURE MEMBER

West Branch Human Resource Society networks professionals

By DEREK DANNEKER

ddanneker@sungazette.com

Though a business' culture is certainly important, a common failing of a human resource worker in the areas of hiring, firing, and maintaining a company's workforce is becoming insular and outdated.

West Branch Human Resource Society works to correct this by connecting HR professionals in our area to others, thereby bringing about the best practices possible through networking and seminars, said Diana Durrwachter, the society's secretary on the board.

The society works to connect HR representatives and businesses to tools and resources to help companies stay relevant, she said.

"If you don't stay connected to those things, you won't know what's available, and what's being done," she said. "We help keep your business on the cutting edge, because you always want to be one step ahead of your competitors."

WBHR not only making use of ideas circulating in the area, but brings new knowledge to the area through monthly lectures on a variety of topics.

For example, with medical marijuana becoming legal in the state some employers are unsure how to proceed with potential employees who chose to use the substance. West Branch Human Resource Society will prove useful in dispensing that information as it becomes available in case law, said Durrwachter.

"We have motivational speakers, leadership conferences, and sometimes we have attorneys that'll come in to teach seminars on everything from engagement to retention of talent management," she said.

By looking at leaders like Amazon or Google, Durrwachter said the society observes how they're breaking ground in their hiring practices and cultural initiatives.

"Their tips and tricks of the trade and new strategies that can be used to find your best and brightest candidates, and learning how to seek them out," she said.

There is even a place for small businesses or non-profit organizations that don't have any one person who handles human resource work.

"It's for any business that is involved with hiring, firing, retention, or any sort of employee culture,"

(See WEST, Page D9)



Dennis Gilbert, a motivational and business speaker, speaks to West Branch Human Resource Society members on service economy.





FEATURE MEMBER

West Branch Human Resource Society networks professionals

(From Page D8) she said.

Employers have also faced the common struggle of holding on to the younger generations who have just entered the workforce, as they often leave in about three years.

"You can find great people all day, but if you can't them on keep on, it doesn't work," said Durrwachter. "You want to be able to tap into that talent and, really usurp all of their great knowledge before they move on to their next greatest move."

The end goal is to make business good places to work.

"If you have happy employees, everything naturally flows from that," she said.

Brandy Moon, president of WBHRS, Human Resource Generalist for North Central Sight Services, Inc., a non-profit organization, said she has enjoyed her time with the society.

"My involvement with WBHRS and SHRM has enabled me to further develop both personally and professionally in a leadership role while increasing my education to better serve my workplace and community," she said.

Soon the local human resource society will move into a new direction as Kaitlin Gordner moves into the presidency. She currently works as a human resource manager for the Shop Vac Corporation.

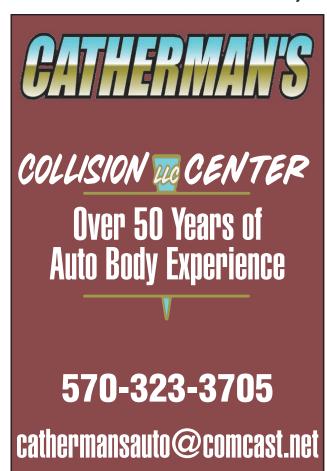
WBHRS is a direct affiliate to the national Society Human for Resource Management and share their membership base and information. as well as the state SHRM and other local chapters. Meeting fees include programming and refreshments. Programming cost per program is \$17 for members and \$30 for nonmembers.

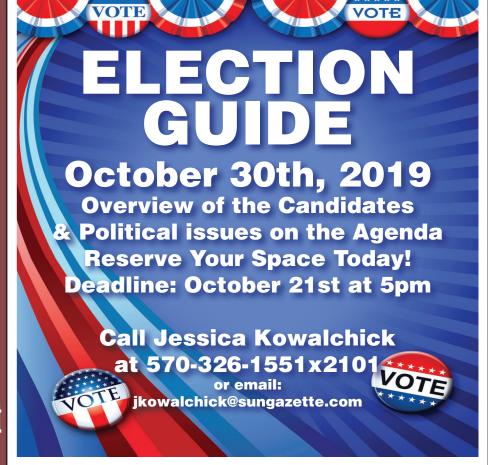
Those interested may contact Gordner or Moon at info@westbranchhr.org.



DEREK DANNEKER/Sun-Gazette

WBHRS offers many events for human resource representatives to network with each other.





Leadership Lycoming Welcomes the Class of 2020 at Opening Retreat

The Leadership Lycoming Class of 2020 would like to thank the following for making their opening retreat at Gray's Run a great bonding experience; Donna & Mike Bastian; Gray's Run staff; Mackenzie Howe, Hope Enterprises, Inc.; Anthony Pace; Pennsylvania College of Technology; Dr. John Piper; Keith Boyer and Jennifer Small, UPMC Susquehanna; the class sponsors and everyone who attended the dinner. A special Thank You to Bastian Tire & Auto Centers, Jersey Shore State Bank, The Muncy Bank & Trust Company and the Leadership Lycoming Class of 2015 for sponsoring the opening retreat. The class is excited to begin their Leadership Lycoming program year.

Thank you Trudy Miller, Community Services Group and Mike Weslosky, Little League International for being class reporters.



(above) Leadership Lycoming Class of 2020 members take a few moments to enjoy the stunning scenery of Gray's Run Hunting Club.





(right) A beautiful day for Opening Retreat for the Leadership Lycoming Class of 2020

(left) Lunch and networking. Building those professional and personal ties.



Class of 2020: Phil Allen, River Valley Health & Dental Center; Kate Baker, Riverview Bank; Page Bingham, World Financial Group; David Boyle, Geisinger; Krystal Campbell, Hampton Inn Downtown; Kim Feigles, The Muncy Bank and Trust Company; Brittany Fischer, Lycoming County United Way; Bryant Hamor, Panda Patriot; Landon Hodges, Steinbacher, Goodall & Yurchak; Robin Holmes, BLaST IU 17; Miranda Kujawa, Genetti Hotel; Trudy Miller, Community Services Group; Matt Plagens, Port Elevator, Inc.; Jessica Probst, River Valley Regional YMCA; Toby Schwartzman, James V. Brown Library; April Shimel, Hope Enterprises, Inc.; Heather Shuey, Pennsylvania College of Technology; Tyler Wagner, UPMC Susquehanna; Wendy Weaver, Weaver Wireless Consultants, LLC; Mike Weslosky, Little League International; Mary Jo Westbrook, Lycoming-Clinton Joinder Board; Mallory Weymer, Lycoming College; Liz White, McCormick Law Firm; Dawn Wright, UPMC Susquehanna



Lycoming County Visitors Center Hours: April 1st - November 30th

Monday 9:00am - 5:00pm

Tuesday 9:00am - 5:00pm

Wednesday 9:00am - 5:00pm

Thursday 9:00am - 5:00pm

Friday 9:00am - 5:00pm

Saturday 9:00am - 3:00pm

Sunday 11:00am - 3:00pm





Revolving Loan Fund

The Industrial Properties Corporation, Williamsport/Lycoming Chamber of Commerce and the City of Williamsport are committed to assisting small businesses with their economic development projects. From building renovations, expansion/ working capital to equipment purchases, the Revolving Loan Program can provide the finances you need to increase business and ensure economic prosperity.

> For more information or application, contact Nancy Eischeid at the Williamsport/Lycoming Chamber of Commerce at 570-326-1971.



2020 ADVERTISING OPPORTUNITIES

Deadline for Commitment is NOVEMBER 8TH Deadline for Creative is NOVEMBER 15™

#	Size	WxH	Cost
1.	Full Page (Bleed)	6 ½" x 9 ½"	\$2300
2.	¾ Page	6" x 5 ¼"	\$1750
3.	½ Page (Vertical)	2 ½" x 8"	\$1175
4.	½ Page (Horizontal)	5 ¼" x 4"	\$1175
5.	1/4 Page (Vertical)	2 ½" x 4"	\$600
6.	¼ Page (Horizontal)	5 ¼" x 2"	\$600
7.	1/8 Page	2 ½" x 2"	\$350
	Premium Positions		
8.	Back Page (Bleed)	6 ½" x 6"	\$3125
9.	Inside Front Cover (Bleed)	6 ½" x 9 ½"	\$3500
10.	Inside Facing Half-Page (Horizontal)	5 ¼" x 4"	\$1850

Don't have a camera ready ad? Contact The Graphic Hive to have an ad created for your business at a flat rate of \$199 (includes 2 rounds of revisions).

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CONTACT

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Camera ready ad should be sent as a hi-res PDF file with fonts converted to outlines and all colors converted to CMYK. All final ads require signed approval from advertiser. Publisher not responsible for content or errors on signed approved ads. Advertisers requiring changes to an existing ad should contact The Graphic Hive at artwork@thegraphichive.com. Payment is net 15 days. All ads must be paid for prior to publication.

For payment, please send checks* to or pay over the phone by calling the Williamsport/Lycoming Chamber of Commerce.

102 W 4th St., Williamsport, PA 17701 | (570) 326-1971

*Checks made payable to: Lycoming County Visitors Bureau







SMALL BUSINESS
Park Pizza serving generation after generation

By MALLORIE McILWAIN mmcilwain@sungazette.com

Williamsport's very own Park Pizza has been open for business since the 60s. After Scott Robinson, owner, had been working there for years, he decided to buy it in the 90s at just 19 years old. Watching generation after generation come into the shop to get pizzas and wings-shows Park Pizza is a "community staple" that locals can count on, he

Robinson has been in the restaurant industry for a majority of his life as his parents used to own Henry's Barbeque in Linden.

"The opportunity to purchase the building came available and I took it," he said. "Ten years ago we burnt down in a fire and we rebuilt. We are still here 28 years later. I've been working here for 32 vears."

The shop, with a menu of the "Best Pizza in Williamsport" and wings, has been community oriented since the beginning, participating in numerous carnivals, school sports team sponsorships and helping out local charities.

"We have always been a community staple. We have been voted 'best pizza in Williamsport' multiple years running. We also do what we can to support the local charities and schools," Robinson said. "We do a lot of stuff with the local sports teams to try to help them out."

Robinson also said that the tradition that Park Pizza holds is something "amazing" as he continues to keep it going.

"To me, it's amazing the tradition it holds," he said. "Ever since I have been here, the people that I have seen come in with their kids and now the kids that I saw be born, are coming in with their own kids. From two to 90, they still come they are always so dedicated."





MALLORIE McILWAIN/Sun-Gazette

in. I have the best customers in the world, Top, owner, Scott Robinson, holding the largest pizza Park Pizza offers, called the Behemoth. Above shows the outside of Park Pizza on Memorial Avenue.

NEW MEMBER

Lemur Tree Care is on the cutting edge

By DEREK DANNEKER ddanneker@sungazette.com

Those at Lemur Tree Care aren't lumberjacks, they're who the lumberjacks call when they need an arborist.

By bringing in new technology and cutting edge techniques, Austin Fiedler, owner and operator said his company's goal is to maintain high standards of tree maintenance and removal while keeping operations from damaging the environment.

"We're not just thinking about one tree, we're thinking about the whole forest," he said.

After studying forestry at Penn State University and working with State College tree care services, Fiedler works to bring developed land into harmony with nature.

"I'm bringing the relationship of man and tree together and kind of like a counselor," he said.

Though the process of cutting and removing trees may not be the first industry people would think of in respect to innovation, Fiedler said he's working to change that.

Depending on the type of tree, some canopies can thick and dangerous to traverse but with machinery such as articulating cranes, and grappling saws, he said, "We can get everything done in a day, where it could take five guys and bucket trucks."

Cranes additionally allow for reaching over houses, and where a climber would need to make unneeded cuts to reach the problem branches, this new



technology allows an arborist to grab the problem appendage and remove it.

"You can lift it back over and nobody's in the tree," said Fiedler. "The only time the branch goes to the ground is when it's being disposed of."

Avoiding cumbersome manlifts, which destroy the underlying ground with heavy treads, allows for low impact to the ground cover and worker safety.

Lemur Tree Care adheres to the American National Standards Institute A300, which operates much like Occupational Safety and Health Administration, in setting tree care standards. An arborists job is still one of the most dangerous is America.

There was a statistic put out in 2013 that if arborists work in the field for 25 years, there's a 100 percent chance of fatality," said Fiedler, who added that the only time his crews break with ANSI A300 is when they find a safer way through their experience.

This in addition to a rule healthcare professionals also use, if a safer method is suggested by a fellow crewman - it isn't argued, only followed, regardless of rank or position.

Trees aren't made to promote





DEREK DANNEKER/Sun-Gazette

Left, Jake Allegar, a subcontractor for Lemur Tree Care, lifts a claw full of debris. Top, Austin Fielder, owner and operator of Lemur Tree Care, rides atop a machine designed to lift logs from the downed trees. Above, beginning to cut a tree into sections, Jake Allegar, a subcontractor, pulls up on a chainsaw.

safety, thats why Fiedler said he recommends landowners take a minute to contemplate their own safety when determining if they should call a professional service.

"Is it worth it?" he said.
"What does your family think?"

Though calling arborists can cost a few hundred or thousand dollars, Fiedler said, "If you don't have the appropriate equip-

ment, you don't have the appropriate training, it isn't worth the risk."

In the future, Fielder said he hopes to bring forestry knowledge to the general public and allow for a type of apprenticeship program to develop in his company by keeping their employee count down, supplemented by high-end equipment to change the industry norm of low-pay.

oort Sun-Gazette, October 2019

Member Renewals

Received between August 29 through September 30

Thank you to our renewing members.
We do appreciate your membership and involvement in the Williamsport/Lycoming Chamber of Commerce!

Members 9+ Years

Acme Barbecue & Catering

Members 4-6 Years

Brelsford Motors & Equipment Company
Buffalo Wild Wings
Farrington Place
Le Chocolat
R. E. Smith Co.

ServiceMaster by Holobinko
Susquehanna Gallery & Frame Shoppe
West Branch Susquehanna Builders Association
YorkHoist, Inc.

Members 2-3 Years

BNG Aesthetics Skin & Laser Center
Delta Development Group, Inc.
Ed's Market
Evergreen Wealth Solutions
Gold Leaf Frame Shoppe, LLC
Jersey Mike's Subs
Merle Norman Cosmetics & Day Spa / M2 Color Studio
National Range & Armory
Paulhamus Diesel Performance
PrimeLending
The Salvation Army

Members 1 Year

Dave's Pro Auto Service Inc.
Hachiko Asian Cuisine
ManorCare Health Services - Williamsport South
Northeast Knee & Joint Institute
Schoonover Plumbing & Heating, Inc
UniFirst Corporation

Get Connected With Your Chamber!

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Chamber Member Discount

Working to meet the needs of our members

Chamber Member Discounts are exclusive offers available to Chamber members and their employees. The discounts are offered by members, for members.

They run year-round with no expiration!

Take advantage of all 18 benefits including reduced price health insurance, car care services, office supplies, advertising, construction, cell phone accessories and more.

All benefits can be found on our website at http://williamsport.org/member-benefits/member-discounts/



Handcrafted Chocolates

Custom is key to our recipe.
Your chocolates will be a unique creation
to suit any purpose—gifts, thank you's, incentives,
or anything you to need to make that extra impact.

15% Discount for Williamsport/Lycoming Chamber of Commerce Members

(Discount must be requested at the time of ordering.) (Some restrictions may apply.)

For more information please contact:

Lang's Chocolates

350 Pine Street Williamsport, PA 17701 (570) 323-6320 www.langschocolates.com

What's New in Lycoming County?...

North Central Sight Services Inc. Media Advisory:



I would like to introduce myself as the new Director of Development for North Central Sight Services. My name is Amy Alexander and I am a lifelong resident of Lycoming County. I am a graduate of South Williamsport High School and The Pennsylvania State University.

As you may know, North Central Sight Services has long been known for providing excellent services and support for people with visual disabilities in Lycoming, Clinton, Centre, Tioga, Bradford, and Sullivan Counties.

To make sure current client needs are being met and to reach new clients, I have been hired to head the Development team. Along with our new CEO, Brian Patchett, I am committed to helping our organization enhance the depth and breadth of our services to a greater population.

In addition to childhood screenings, independence training, and transportation we are excited for our new Assistive Technology Center project. With Assistive Technology we will be able to create employment opportunities for people who are blind or visually impaired adding to their sense of independence and autonomy. Given that 70% of people who are blind or visually impaired are unemployed in our area, this is an exciting chance to help a great number of people.

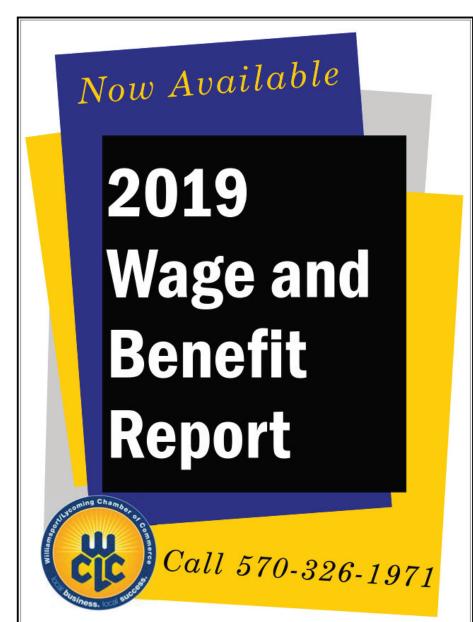
Our mission is to provide exceptional programs, services and employment to people who are blind and visually impaired as well as excellent education, prevention services and products to all customers. I am passionate about this mission and the population we serve.

Thank you for taking the time to allow me to tell you a bit about my new endeavor with North Central Sight Services. I look forward to working with you and others to make a positive impact on the lives of visually impaired people in our community.

Sincerely

Amy Alexander
Development Director
About North Central Sight
Services, Inc. - Our agency mis-

sion is to provide exceptional programs, services, and employment to the blind and visually impaired, as well as excellent education, prevention services, and products to all customers. We serve Lycoming, Clinton, Centre, Sullivan, Bradford, and Tioga Counties.www.ncsight.org.



Available now for members is the new Wage and Benefit report "An Examination of Compensation Practices, Wages and Benefits Packages in Lycoming County". Survey participants can purchase the report for \$50 while all others can purchase it for \$200.

Questions about our Member to Member Benefits?

Call the office at (570) 326-1971 or checkout our website: www.williamsport.org Under the 'Member Benefits' dropdown click on 'Member Discounts'



Montoursville Chamber of Commerce



Broad Street Mini Park Project

Brick Paver Order Form

Limited time only—get your brick now

Engraving Information 4"x 8" Bricks may have up to three lines of text with up to 17 Characters per Line

(this includes spacing and punctuation).

To print a registration form please visit www.williamsport.org or call the Chamber at (570) 326-1971

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2019

FALL FOLIAGE TRAIN EXCURSIONS 8 THE GREAT PUMPKIN EXPRESS ON THE LYCOMING VALLEY RAILROAD

OCTOBER 18th, 19th AND 20th 2019

The Great **Pumpkin Express**

Travel to the airport in Montoursville and back on an hour excursion.

Fall Foliage **Train Excursions**

Travel to Muncy and back or Jer<mark>sey Sho</mark>re a<mark>nd back o</mark>n a 1½-2 hour excursion.

FRI, OCT

THE GREAT **PUMPKIN EXPRESS**

Departure Times: 6 pm 8 pm

\$10 per ticket

SAT, OCT

SUN, OCT

FALL FOLIAGE TRAIN **EXCURSIONS**

Departure Times: 12 pm (to Muncy) 3 pm (to Jersey Shore)

\$15 per ticket



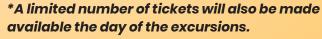
Each paid ticket holder will receive the FOURTH in the series of NEW collector's trading pins for the Great Pumpkin Express set. Prior years pins will be available for purchase on the days of the excursions.

Tickets can be purchased by visiting:

Lycoming County Visitors Center 102 W. Fourth St. Williamsport, PA 17701

Or call: 570.327.7700 800.358.9900

*Children 2 and under are free as a lap child for both excursions. Tickets are non-refundable.



The Fall Foliage and Great Pumpkin Express Excursions are brought to you by the Williamsport/Lycoming Chamber of Commerce in partnership with SEDA-COG Joint Rail Authority, Lycoming Valley Railroad and Penn Valley Railroad.



The train will depart and return to the Maynard Street Burger King (exit 28 on I-180). Parking is available at Burger King free of charge. Please plan on arriving approximately 10-15 minutes prior to your excursion departure.

Each excursion can hold 350 passengers. The train will be pulled by a diesel engine with 7 cars and 1 caboose.



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