



**TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY**

**Join us for our 133rd Annual Meeting, Tuesday, February 19th**

**Continue your New Year's Resolution with this month's Member to Member Discount**

**ECGC Awarded Grant for 2019's Site Consultant Familiarization Tours**



**WILLIAMSPORT SYMPHONY ORCHESTRA:**  
Keeping the history of music alive





# The Chamber View



Jason Fink, President/CEO

January is already over and we're moving rapidly into February. Not fast enough for me given the weather we had at the end of this last month. However, it was a busy month with not much time to dwell on how cold it was.

One of the items coming to the forefront in January was the levee. There was a fair amount of articles in the paper about it, with all focusing on the challenges facing the community in addressing the deficiencies that have been in front of local elected officials since 2012. A key takeaway that I would offer out to everyone is to know that the County is taking the lead with Fran McJunkin, Deputy Director for County Planning and Matt McDermott, Director of Administration at the County, at the forefront of the efforts. Given that we've seen business now being impacted by the situation, we've been more engaged with them in helping to address items that have arisen. They have shared a clearly defined plan that will begin seeing implementation later this spring when relief wells are addressed

thanks to the RCAP funding secured by Senator Yaw from Governor Wolf in September of 2018.

The team here is also getting ready for some upcoming programs. Sharon Jones who's involved with our education efforts, had the opportunity to facilitate our annual interviews of students for the Student of the Year award that will be announced at our Education Celebration in March. Also on the education front, the county superintendents were able to get further detail on a new initiative being brought to all schools in Pennsylvania called "Safe2Say". This meeting was with the author of the legislation for Safe2Say along with an official from the Attorney General's office. It was brought about thanks to Senator Yaw and also had the involvement of Representative Wheeland. Those with children in our area schools should engage them in a conversation about Safe2Say to see what they know about the program. They should hear from them that it's another avenue where they can anonymously share information on items critical to their safety in and out of the school setting.

Our tourism efforts this time of year are focused on group travel shows. Gina Edwards who heads this up here is busy getting ready to head off to various shows over

the next couple months to meet with group leaders and meeting planners to discuss bringing their motor coach groups and conferences to Lycoming County. Like other industries, these discussions are for opportunities that will be for later this year and in 2020. For some in the meeting planners' arena, Gina may be talking to them about years beyond 2020.

Those that had the opportunity to enjoy (or were disappointed because they missed) the first year of our community hosting the Drum Corps Associates World Championships, will be pleased to know that we've already had the initial planning meeting here in the community for this year's event. We're excited to share that this year we're going to be hosting a corps from Germany along with a couple of new corps attending from here in the states. One exciting addition is the FREE Players Drum & Bugle Corps. The FREE Players Drum & Bugle Corps is a differently abled Drum & Bugle Corps/Marching Band.

2019 is just underway and proving to be another good year in our community. If you haven't already done so, I encourage you to get involved in something here in Lycoming County and share your talents.

## Revolving Loan Fund

The Industrial Properties Corporation, Williamsport/Lycoming Chamber of Commerce and the City of Williamsport are committed to assisting small businesses with their economic development projects. From building renovations, expansion/working capital to equipment purchases, the Revolving Loan Program can provide the finances you need to increase business and ensure economic prosperity.

For more information or application, contact Nancy Eischeid at the Williamsport/Lycoming Chamber of Commerce at 570-326-1971.

### Williamsport/Lycoming Chamber of Commerce

#### 133rd Annual Meeting & Awards Banquet

**Tuesday, February 19, 2019**  
**11:45AM - 1:30PM**  
**Holiday Inn Downtown**  
 Registration Opens at 11:15AM

**Join us as we review the accomplishments of 2018 and look ahead to developing an even better Lycoming County in 2019.**

*Awards to be presented*

**Phillips/Plankenhorn Small Business of the Year Award**      2018 Recipient  
**Lycoming Valley Railroad**

Sponsors:

**Large Business of the Year Award**      2018 Recipient  
**Auto Trakk, LLC**

Sponsor:

**Emerging Business Award**      2018 Recipient  
**Weaver Wireless Consultants, LLC**

Sponsor:

For more information or to make a reservation, call the Chamber at 570-326-1971 or register online at [www.williamsport.org](http://www.williamsport.org).

## Get Connected With Your Chamber!

[www.williamsport.org](http://www.williamsport.org)  
 e-mail: [chamber@williamsport.org](mailto:chamber@williamsport.org)  
 Phone: 570-326-1971

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The Lycoming Economic Development Foundation Fund through the First Community Foundation Partnership of Pennsylvania recently awarded the Chamber's Economic and Community Growth Corporation with a grant in the amount of \$30,000. These funds will be used to assist in conducting the annual site consultant familiarization tours that the Chamber does in partnership with DCED each August during the Little League World Series. These tours allow the Chamber to feature the key assets site consultants need to be aware of in a community when assisting their clients on determining the location for future facilities.

## Thank You Sponsors!

The following sponsors helped to make our 11th Annual Denim & Diamonds event another success:

**Highmark Blue Cross Blue Shield**  
**Geisinger Health System**  
**M&T Bank**  
**The Muncy Bank & Trust Company**  
**Pennsylvania College of Technology**

Thank you to Farrington Place for hosting a wonderful evening.  
 Thank you to the Central City Orchestra for keeping the crowd dancing all night long.

And thank you to everyone who attended!  
 We hope to see you again next year!

## Denim & Diamonds



(from L to R) Ron Cimini, Chair of FCFP; Jason Fink, President/CEO of Williamsport/Lycoming Chamber of Commerce; Mike Gaetano, Chair of Williamsport/Lycoming Chamber of Commerce

## Chamber Members...

Do you have a new business location or special occasion for your company?

Are you interested in a ribbon cutting or open house?

Contact Taryn Mueller for more information at 570-320-4209.

## E-Marketplace

Place your direct mail Marketplace flyer in our E-Marketplace E-blast for only \$75!

Be viewed by an additional 3100+ subscribers.

Fill out the Marketplace registration form and email a PDF of your flyer to [tmueller@williamsport.org](mailto:tmueller@williamsport.org).

Questions? Call the Chamber at (570) 326-1971.

## Williamsport/Lycoming Chamber of Commerce Morning Member Connection and Capital Markets Forecast



Friday, February 8, 2019—7:30AM - 9:00AM

Featured Speaker: Luke Tilley, Chief Economist, Wilmington Trust

Topic: The Fourth Industrial Revolution - How it's transforming the face of industry and investing in the coming year and beyond

**Williamsport Country Club**  
 800 Country Club Drive, Williamsport  
 Cost: \$20



**WILMINGTON TRUST**

**M&T Bank**



As a member of Wilmington Trust's Investment Committee, Luke develops forecasts of the U.S. and international economies, as well as researches emerging issues to support and enhance the firm's investment strategy. Luke is also responsible for communicating the economic outlook and investment strategy to clients and the public.

Prior to joining Wilmington Trust in 2015, Luke was officer and economic advisor with the Federal Reserve Bank of Philadelphia. Earlier in his career, Luke worked as a senior economist at IHS Global Insight and as an economist for the U.S. Department of Housing

and Urban Development.

Luke holds a master's degree and PhD in economics from Temple University, and a bachelor's degree in economics and history from James Madison University. He is a former adjunct faculty member at Temple University and formerly served on the board of directors of the Pennsylvania Economic Association. In addition, Luke is president of the Philadelphia Council for Business Economics, a chapter of the National Association for Business Economics.

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 up Quickly!  
 Register by  
 February 5th**

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Williamsport/Lycoming  
 Chamber of Commerce



## February & March PM Exchanges...

**Bennardi & Barberio Dentistry**  
**Thursday, February 21, 2019**  
**5:00 – 7:00 pm**  
**42 South Main Street, Muncy**



Please join Bennardi & Barberio Dentistry as they celebrate 65 years of serving Muncy and the surrounding areas. See their newly expanded state-of-the-art dental office with over 2000 additional square feet, 3 new operatories, and CAD milling equipment to make your crowns, bridges, implant crowns and veneers in one day. Talk with Dr. Mary Bennardi, Dr. Thomas Barberio and their highly trained team about all the services they provide to help their patients stay healthy and maintain a beautiful smile.

.....

**UPMC Susquehanna**  
**Thursday, March 14, 2019**  
**5:00 – 7:00 pm**  
**700 High Street, Williamsport**  
**(in the Walnut Room)**

## UPMC Susquehanna

UPMC Susquehanna's PM Exchange will feature an update on new services, providers, and technology available at UPMC Hillman Cancer Center. Synonymous with the best cancer care, research, and physicians available anywhere in the world, UPMC Hillman Cancer Center is the region's only National Cancer Institute-designated Comprehensive Cancer Center and is consistently ranked in U.S. News & World Report for excellence in cancer care. UPMC Hillman Cancer Center at UPMC Susquehanna provides greater access to resources and progressive treatments to support cancer patients in our region.

.....

 42 South Main Street Muncy, PA	<b>FEB 21</b>	<b>UPMC Susquehanna</b> 700 High Street Williamsport, PA	<b>MAR 14</b>
 2401 Reach Road Williamsport, PA	<b>MAR 28</b>	 1000 Commerce Park Drive Williamsport, PA	<b>APR 11</b>

## Welcome New Chamber Members!

### Cole's Hardware

Mr. Greg Cole  
 130 Muncy Creek Blvd.  
 Muncy, PA 17756  
 (570) 275-5367  
<http://coleshardware.com>  
 Hardware Store

### Cudd Energy Services

Mr. EJ Foley  
 4 Girton Drive  
 Muncy, PA 17756  
[www.cudd.com](http://www.cudd.com)  
 Natural Gas - Support & Service

### DJ's Smokehouse

Ms. Judi Jenney  
 1130 Broad Street  
 Montoursville, PA 17754  
 (570) 666-3681  
*Check us out on Facebook*  
 Restaurants/Cafes/  
 Taverns

### K&W Tire Company

Mr. Jim Reeser  
 2964 Lycoming Creek Rd.  
 Williamsport, PA 17701  
 (800) 732-3563  
[www.kwtirestore.com](http://www.kwtirestore.com)  
 Automobile Tire Sales & Service

### LegalShield

Ms. Dori Rankinen  
 (570) 772-2423  
<http://dorirankinen.wearelegalshield.com>  
 Attorney/Insurance Agencies

### Ralph Palmer of New Penn Motor Express

Mr. Ralph Palmer  
 (570) 441-4116  
[www.newpenn.com](http://www.newpenn.com)  
 Shipping/Mailing/  
 Trucking

### West Pharmaceutical Services, Inc.

Ms. Rhoda Fogleman  
 2921 Reach Road  
 Williamsport, PA 17701  
 (570) 326-7673  
[www.westpharma.com](http://www.westpharma.com)  
 Manufacturing

### West Pharmaceutical Services, Inc. - Jersey Shore

Mr. Orion Behrer  
 347 Oliver Street  
 Jersey Shore, PA 17740  
 (570) 398-1133  
[www.westpharma.com](http://www.westpharma.com)  
 Manufacturing

### Williamsport Railing

Mr. Nicholas Maxson  
 2731 West Fourth Street  
 Williamsport, PA 17701  
 (570) 415-9796  
*Check us out on Facebook*  
 Fabrication-Installations

Lycoming County Visitors Center

**Winter HOURS**

December 1<sup>st</sup> - April 1<sup>st</sup>

MONDAY	10:00am - 4:30pm
TUESDAY	10:00am - 4:30pm
WEDNESDAY	10:00am - 4:30pm
THURSDAY	10:00am - 4:30pm
FRIDAY	10:00am - 4:30pm
SATURDAY	10:00am - 3:00pm
SUNDAY	CLOSED

WILLIAMSPORT  
 LYCOMING COUNTY, PA



Call the Chamber of Commerce today at (570) 326-1971 or visit [www.williamsport.org](http://www.williamsport.org) to make your reservations.

For a complete list of upcoming Chamber events, visit [www.williamsport.org](http://www.williamsport.org).



# PM Exchanges

## Hillside Senior Living Community Hosts PM Exchange



Thank you to Hillside Senior Living Community for inviting Chamber members to get together in their facility for a fun evening. Guests had the opportunity to enjoy fabulous food and drinks. Will Daniels, Membership Development & Retention Committee, presents a Certificate of Appreciation for hosting a PM Exchange to the staff.

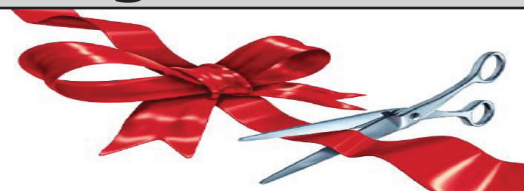
## City Hall Grand Hotel Hosts PM Exchange



Thank you to City Hall Grand Hotel for opening their doors to Chamber members to showcase their awesome rooms. Attendees had the chance to view several rooms on all three floors. Sandy Spencer, Membership Development & Retention Committee, (center), presents a Certificate of Appreciation for hosting a PM Exchange to (l to r) Sandy Butters, Sage Spitzfaden and Tim Butters.

Interested in joining the Chamber?  
Call the office at 570-326-1971 or apply online at:  
[www.williamsport.org](http://www.williamsport.org)

# Upcoming Ribbon Cutting



## Grand Opening at Liberty Arena



**315 Hepburn Street,  
Williamsport**

**Join us for the  
Ribbon Cutting Ceremony  
& Open House!**

**Thursday, February 28th  
Festivities kick off at 4:00pm**

**KISS-FM will be LIVE  
from 4-6PM**



**Enjoy all of the attractions in Kaos Fun Zone and delicious food  
and drinks at Scorz Bar and Grill!**

**Williamsport/Lycoming Chamber of Commerce—(570) 326-1971**

## Join us for a Ribbon Cutting and Grand Opening Celebration with UPMC Health Plan

*Explore* the newest store at  
Loyal Plaza shopping center:  
the UPMC Health Plan Connect Center!

**WHEN:** Saturday, February 16  
Noon to 4 p.m.

**WHERE:** Loyal Plaza shopping center  
1925 E. Third St.  
Williamsport, PA 17701

**There will be something  
for everyone!**

- A chance to win prizes
- Light refreshments
- Fun giveaways
- Free health screenings
- Chair yoga, Zumba®, and line dancing presented by the Fitness Factory
- Face painting by Butterfly Paint and balloon art by Air Weaver Balloons



# LEGACY MEMBER

## The Meadows provides person care living in a country setting

By MIKE REUTHER  
mreuther@sungazette.com

The Meadows is a personal care community licensed to provide 64 beds located on 18 acres off Route 287 north of Montoursville.

"There is a view from every window," spokeswoman Christina Klingerman said. "We are in the country but close to town."

Opened in 1993, the Meadows is managed by UPMC Susquehanna and run by the Park Home Board of Directors.

The facility offers a wide range of activities for its residents, all of whom enjoy private living spaces.

"In order for someone to live here, they must be mobile," Klingerman said.

However, staff can help residents with basic living activities such as medication management, dressing and other needs.

"Help is here when you need it," Klingerman said.

Most residents are long-term, but accommodations can be made for short-term stays, which may include recovering from a medical procedure.

The facility also includes a hospitality suite for visiting families of residents.

Klingerman emphasized the independent living aspect of the Meadows.

"Our residents can come and go," she said. "They can stay as involved in the (outside) community as possible. We have residents who still drive."

Transportation is provided to residents to and from appointments and a physician makes on-site visits.

However, many residents continue to keep their same doctors for their care needs.

The Meadows also includes a



PHOTOS PROVIDED

**Above, resident Joanne Fisher plays the piano in the Meadow's lounge. At right, Frances Socko works on the stitches of a project at the personal care community.**

full-time licensed practical nurse.

Other services include: home style meals, weekly housekeeping, linen services, shopping trips, pharmacy and postal delivery.

Klingerman noted that the one-story facility is barrier free with no steps or elevators for residents to negotiate.

She touted The Meadows' spacious grounds and amenities which include a walking path, sitting areas, gazebo and garden.

The Meadows employs 37 people, including staff who work in personal care, maintenance, mar-

keting and admissions.

"We have staff members who have been here since we opened," Klingerman said. "We don't have a high turnover rate of employees."

The long-term employment of personnel is beneficial toward providing excellent continuity of care.

Many residents come to The Meadows through referrals made by social workers, therapists and other medical professionals.

Individualized care plans are developed to suit the particular needs of residents.







## Chamber Member Discount

*Working to meet the needs of our members*

**Chamber Member Discounts are exclusive offers available to Chamber members and their employees. The discounts are offered by members, for members.**

**They run year-round with no expiration!**

**Take advantage of all 18 benefits including reduced price health insurance, car care services, office supplies, advertising, construction, cell phone accessories and more.**



### Gym Membership

Planet Fitness offers the following exclusively to Chamber members:

- \$5.00 One-time fee when you join.  
(Regular price to join is \$39.99)
- First Month is *Free*.
- Thereafter  
Classic Membership is \$10.00/month  
Black Card Membership is \$21.99/month

For more information, please contact:  
Planet Fitness—(570) 567-7579

**Questions about our Member to Member Benefits?**  
Call the office at (570) 326-1971  
or checkout our website: [www.williamsport.org](http://www.williamsport.org)

## Jersey Shore Area Chamber of Commerce Winter Mixer



**Thursday, February 28, 2019**

**5:00pm - 7:00pm**

**Tiadaghton Inn**

**1120 Allegheny Street ~ Jersey Shore**

**Sponsored By:**



**~ Complimentary Buffet ~ Cash Bar ~**

**Sponsorships are also available**

**To make a reservation, call or visit the website**

**Phone: (570) 326-1971 or register online at [www.williamsport.org](http://www.williamsport.org)**

### ***Have Your Business Featured in the Chamber Connection***

***It's Free to Chamber Members!***

Showcase your business in our monthly newsletter.  
It is published inside the Sun-Gazette on the first  
Monday of each month.

To be featured on the cover, we require 10+ years  
as a member.

To be featured as a Legacy Member, we require 20+ years  
as a member.

Newer to the Chamber?

Our 'New Business' and 'Small Business' features are a  
great way to promote yourself.

Contact our Marketing & Membership Coordinator,  
Taryn Mueller at [tmueller@williamsport.org](mailto:tmueller@williamsport.org)  
or (570) 320-4209 for more information.



## Williamsport Symphony Orchestra: Keeping the history of music alive

By **DEREK DANNEKER**  
ddanneker@sungazette.com

Centuries old, but kept relevant through the Williamsport Symphony Orchestra, classical music reverberates with gusto in the halls of the Community Arts Center.

With its origins spanning over 100 years, only interrupted by two world wars, the Williamsport Symphony Orchestra currently is in its 52nd year of continuous play and service as the cultural bedrock for the city.

Hind Jabbour, director of operations, said she is honored to be apart of an organization so rooted in Williamsport's cultural heritage.

"It really makes us all proud and each one of us, when we hear the applause feel proud," she said. "We really feel that it was worth all the sweat and stress, just to hear the

crowd standing and the clapping and applause."

WSO is unique in the region, in the way of being able to pay all 60 to 90 musicians— some of which have been with the WSO for over 30 years — depending on the type of concert that will be played. This allows the WSO to pull its talent from everywhere between Bloomsburg to State College, roughly. And further, put on large performances with commanding stage presence.

"Being in the theater and watching the emotion of the musicians on stage, it's very different to just listening to it on the radio," said Jabbour. "Watching them be emotional and be very animated ... it's very personal."

But concert tickets only bring the WSO about 30 percent of their budget, the rest is made through individual and

corporate donations, grants and partnerships.

"We've been fortunate to have the support of the community and we're always looking for additional support. Without our loyal downers and new donors, we couldn't live without that," she said. "Although our concerts span from October to May, it is a constant effort to raise money for these events."

According to Janet Harris, director of development, when the community invests in the WSO, they're investing in themselves as well.

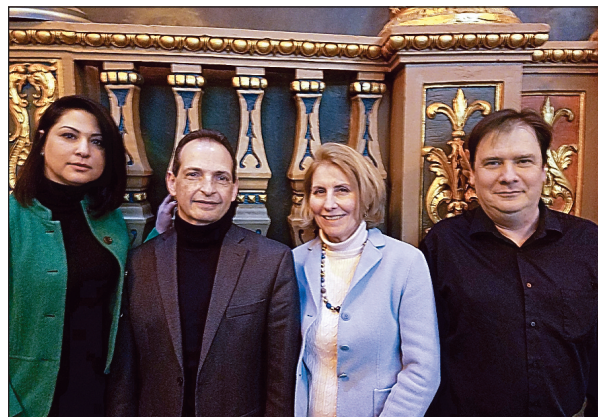
"It's a benefit to the economy," said Harris, who has seen from reports that concert goers come to the Community Arts Center from 10 states, two Canadian provinces and roughly 25 counties in Pennsylvania. All who come eventually stay and eat in local hotels and restaurants.

Even business owners say it helps with recruiting of staff and professionals to their business, who see the cultural opportunity, she said.



PHOTO PROVIDED

Above, The Williamsport Symphony Orchestra stands for applause, May 15, 2018 after one of their performances where they performed symphonies including "Piano Concerto" by Pete Emerson.



The administration of the Williamsport Symphony Orchestra: (From left) Hind Jabbour, director of operations; Gerardo Edelstein, conductor; Janet Harris, director of development; and Tim Breon, personnel, stage and library manager.

PHOTO PROVIDED

"It allows the city to draw talent from metropolitan areas because you have the best of all

(See WILLIAMSPORT Page D-9)

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## Williamsport Symphony Orchestra: Keeping the history of music alive

(From Page D-8)

worlds, you have the culture, you have the art, good restaurants plus you've got nature and the walking trails and bike trails and you get away from the noise, it really goes to making this place a better place to live," said Harris.

To help draw in the crowds, the WSO also brings in world renowned soloists such as Roberto Plano, an Italian pianist and Martina Filjak, a Croatian pianist.

For those who are unfamiliar or inexperienced with classical music, the WSO dedicates two of their five shows to more contemporary themes such as pop, Disney, Broadway, and tango music.

The WSO also maintains a strong link to school districts and universities through their Student Outreach Program, Junior Strings, Youth Orchestra, Young Artists Competition and has appeared on stage with Lycoming College, and Susquehanna University Choir.

It's important to develop young ears and refine their taste in music, said Harris, and work with other organizations such as the Williamsport Civic Chorus and the Williamsport Chamber Choir.

But, "Of course the main purpose is to bring classical music to the community, especially a community like Williamsport, a small city, although today people can travel a lot and getting around is easier than it used to be, this is the prime classical, orchestral organization in this area," said Gerardo Edelstein, conductor of the WSO.

Living in an age ruled by technology has allowed people to listen to music anywhere, however, Edelstein said there is still something spiritual, unifying and culturally immersive about classical music.

"The connection between the orchestra and the audience, isn't something you can fast forward or rewind, things happen at that particular moment and that's what you get to enjoy, that's very special," said Edelstein.

During Edelstein's 9 years with the WSO, he has tried to bring in more talent and reach a new artistic heights, as evinced in the WSO's performance of Mahler's



Symphony No. 2, which crowded the stage with 90 musicians and a 250-singer choir.

"My goal is to continue striving for the greatest artistic product and continue trying to make this orchestra the best in the region," he said.

Tim Breon, librarian, stage and personnel manager, said it's likely that many people don't understand that WSO concerts are top-shelf.

"When you think about the great composers and the effort and harmony and all the different things that are involved in the music that the orchestra plays, it's just very very high quality and to see it live, that takes it to a higher level and for people that appreciated it," he said. "Even if I've heard a piece a hundred times, it still blows my mind that I can be apart of it or I hear the orchestra."



PHOTOS PROVIDED

At top, Sally Minnich (center) and Michael Divine (center-right) perform during the May 15, 2018 concert. The 1951 edition of the Williamsport Symphony Orchestra, conducted by Osborne Housel.



# Leadership Lycoming Program Day

Leadership Lycoming Learns About Education

The Leadership Lycoming Class of 2019 learned all about education in Lycoming County. The class gathered in the Mountain Laurel Room on campus and was welcomed by Penn College President Davie Jane Gilmour. The class had round robin discussions with Carrie Wright and Alicia Derr from Commonwealth Charter Academy, Christina Steinbacher-Reed from BLAST IU 17 and Joe Balduino from Penn College.

They then headed to the Head Start program at the former Round Hills Elementary School. Carolyn Hawk and her staff talked to the class about STEP, Inc. and the Head Start program and toured the school. The class headed to the Williamsport Area High School for lunch prepared by culinary students and took a tour of the school. Rounding out the day, the class had the chance to talk to several school officials on many topics; Jill Wenrich, Jersey Shore Area School District Superinten-

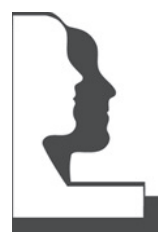
dent; Chad Greevy, Loyalsock Township Middle School Principal; Paula Yeckley, a Montgomery School District board member and Williamsport Area School District Superintendent Tim Bowers.

Thank you to Annmarie and Trey Phillips for sponsoring the lunch, Penn College and Williamsport Area High School for providing meeting space, lunch and tours and River Valley Transit for transportation.

Thank you to Chad Larson, Valerie Fessler, American Rescue Workers and Jason Smith, Max-Worx/Hope Enterprises for being class reporters.

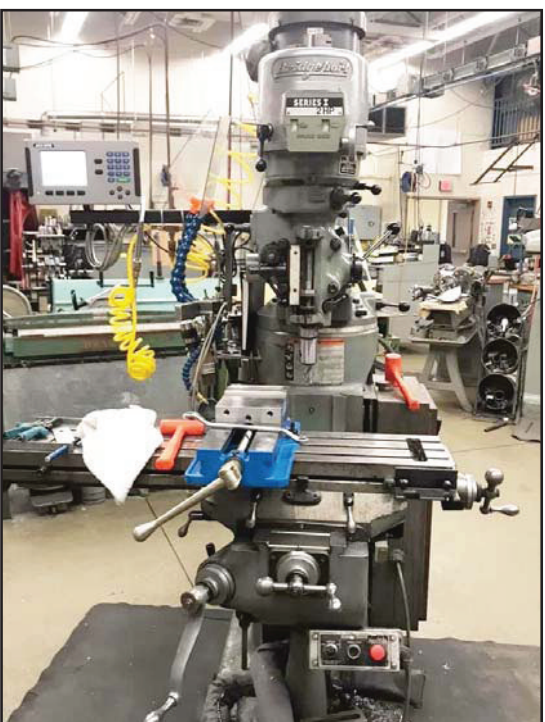


*A great opportunity to tour and learn more about all the possibilities at Williamsport area high school from Principal Brandon Pardoe.*



[www.leadershiplycoming.org](http://www.leadershiplycoming.org)

Follow Leadership Lycoming on Facebook!



*With ten acres under roof, here are just some of the amazing programs offered to students at WAHS. Some members of the Class of 2019 wish we had the chance to go back to high school, Williamsport Area High School style!*



*A great opportunity to learn more about Head Start at the Round Hills Campus.*

As a sponsor of the Leadership Lycoming program, you are reinvesting in our community. This program helps participants develop and refine their leadership skills to produce stronger leaders.

Leadership Lycoming graduates will be challenged to immediately put their skills to use by serving on a board and volunteering in the community.

For more information & to obtain a sponsorship form contact

Sharon Jones at [sjones@williamsport.org](mailto:sjones@williamsport.org) or call (570) 320-4202.



# Leadership Lycoming is Accepting Applications for Class of 2020

**Are you interested in Leadership Lycoming?**... Now is the time to submit your application. Graduates are seen throughout the community as participants on boards, committees, and task forces. Many find that the information they received as a Leadership participant provides them with the insight to better understand the issues facing our community today and tomorrow.

Class participants are selected on the basis of their demonstrated leadership potential and sincere desire to contribute time and effort in their community. A formal Selection Committee chooses class members based on a written application, references and personal interviews.

Applications will be available online by the end of January and can be downloaded at [www.leadershiplycoming.org](http://www.leadershiplycoming.org). Applications will be accepted until April 19, 2019.

If you would like further information or an electronic application, contact Sharon Jones, Program Coordinator at 570-320-4202 or [sjones@williamsport.org](mailto:sjones@williamsport.org).

We look forward to seeing you in the Leadership Lycoming Class of 2020!

## What's Happening in Lycoming County?

Check out our website for all your events, relocation plans, economic development news, leadership opportunities, and membership information.

[www.williamsport.org](http://www.williamsport.org)  
[www.vacationpa.com](http://www.vacationpa.com)  
[www.leadershiplycoming.org](http://www.leadershiplycoming.org)  
 e-mail: [chamber@williamsport.org](mailto:chamber@williamsport.org)  
 Phone: 570-326-1971



Missed a Chamber Connection newsletter?  
 You can find past issues on our website at  
[www.williamsport.org](http://www.williamsport.org)

or

search for the Williamsport/Lycoming Chamber of Commerce on Facebook and look in our albums.


There you will find all 2018 and previous Chamber Connections.  
 Oh, and don't forget to like us!

[www.williamsport.org](http://www.williamsport.org)

[www.vacationpa.com](http://www.vacationpa.com)

[www.leadershiplycoming.org](http://www.leadershiplycoming.org)

March 22, 2019



Leadership Lycoming presents:

# Final 3

## Farrington Place

416 West Third Street  
Williamsport, PA  
5:30pm to 7:30pm

Tickets  
on sale  
now!


- The ticket price of \$100 admits TWO to the Final 3 Event
- Hors d'oeuvres and beverages included
- Chance to win \$3,000
- Chinese Auction and 50/50

Do you feel lucky? One lucky person could have a chance to walk away with \$3,000!

During the event, tickets are drawn at random and eliminated. When only 3 tickets remain, the ticket holders may choose to share the \$3,000 cash prize & each walk away with \$1,000 or continue the elimination process to increase the prize amount.

To purchase your ticket,  
call the Chamber of Commerce at 570-326-1971.

[www.leadershiplycoming.org](http://www.leadershiplycoming.org)  
A program of the Williamsport/Lycoming Chamber of Commerce



*All proceeds from this event benefit Leadership Lycoming.*

**The Williamsport/Lycoming Chamber of Commerce**  
**Education Committee**  
 Invites you to our Eighteenth Annual



# Education Celebration

**Thursday, March 7, 2019**

**Registration: 5:30 p.m.**  
**Program: 6:00 p.m. – 8:00 p.m.**

**Williamsport Country Club**  
 800 Country Club Drive  
 Williamsport

Reservations Required  
 To register, visit [www.williamsport.org](http://www.williamsport.org)  
 or call the Chamber at 570-326-1971

**Featured Awards**

**Outstanding Educator**

**Outstanding Senior of the Year**

**Business Partner in Education**

**Alumni of the Year**



# Local company is backbone of natural gas pipelines

**BARBARA CIOFFI**

Sun-Gazette Correspondent

"We've developed a nice little niche for ourselves," said CEO Greg Galante of Appellation Construction Services (ACS), headquartered at 999 North Loyalsock Avenue in Montoursville and founded in 2009.

The company has grown steadily over the last 10 years, with a long reach into the mid-Atlantic region, able to provide and repair any infrastructure that goes into or comes off a pipeline, Galante explained. The company employs about 50 full-time skilled workers, like welders, fabricators and facility builders, but depending on the number and extent of ongoing projects can staff up quickly, with the addition of union labor when the schedule is busy.

At those times, the work force can swell to 200+ spread over multiple job sites. There are 32 salaried employees, with six on the management team.

"Our specialty is building meter stations, compressor stations and doing interconnects where we're tapping into one of the pipelines," Galante said, like those owned and operated by Williams, a natural gas transmission pipeline company based in Tulsa, Oklahoma with a presence in the Northeast with the Williams Midstream and Transco pipelines.

Last year, the addition of the Atlantic Sunrise Line, part of Transco, connected regions in Northeast Pennsylvania to markets in the Mid-Atlantic and Southeastern states, according to the Williams website.

"They're probably our biggest customer," Galante said.

Companies relying on the expertise of ACS to get their gas flowing to its destination include Enbridge Energy Partners, DTE Energy, NG Advantage, Chief, Dominion and Kinder Morgan, all companies with a national presence in the natural gas industry.



PHOTO PROVIDED

**A recent work site of Appellation Construction Services. The company, at 999 North Loyalsock Ave., in Montoursville, has seen steady growth over the past decade.**

UGI Energy Services is an important customer statewide.

Spencer, the company's business development specialist, explained that the energy companies own both the pipelines and the finished facilities provided by ACS, "so we work for them," she said, enabling the natural gas turnpike to flow smoothly from supplier to customer.

"We do best within a 5-hour radius from here," said Galante, "but we're looking to expand. We're going to push the envelope on that."

The ability to adapt and morph with the changing needs of the natural gas industry and a desire to push the envelope may be what gave ACS its staying power when other companies failed to weather the downturn in the local gas boom a few years ago. Spencer praised Galante's leadership during that time.

"He really guided us," she said of the CEO, who joined ACS in 2014.

ACS shop, located on a 15-acre property at 191 Palmer Industrial Road, "is

kind of our difference maker," Galante said. "We can do specialty fabrications for customers, not just installations. We can fabricate there, hydro-test, and coat and paint piping," he added. "From a safety point, you don't want to have to do that on the side of a mountain or in cold weather."

When finished, the team can then do the installations on site.

Emick, Galante's brother-in-law, had the vision for the business and opened up shop in 2009 after starting work in a garage, Galante said.

In 2010 Dave Holtzman came on board with financial backing.

We couldn't have grown without that," Galante said of Holtzman's investment. "With our growth, we've now added an electrical division and we're more of a general industrial contractor. We're evolving over time and continuing to grow," Galante said. "We're looking to expand into anything industrial or electrical. Adding the electrical division leaves us more control," he explained.

"Typically we do our own site work digging and restoration and subcontract the concrete work and building erection."

Holtzman and Galante are now partners in the company that started business as a mechanical contractor to the natural gas industry credits the success of the business to the diverse strengths of the three partners. Galante has the knowledge base of the pipeliner, the welder, the facilities builder, and the fabricator. Holtzman, who has been involved in several businesses, provides financial expertise. For Galante, he's the construction specialist. "I've worked in construction all my life," he noted.

In New York City, he worked on the Tappan Zee Bridge and the World Trade Center after 9/11 and in Washington, D.C. he worked on the Pentagon after 9/11. He had a hand in building Nationals Park, home of the Washington Nationals MLB team.

Tired of the daily D.C. traffic, he and his wife, Emick's sister, decided to come back to her hometown with Galante answering Emick's invitation to work for ACS. "It's been good," Galante said. "It's nice to be grounded and be part of the community," he noted about living here.

A point of pride for both Galante and Spencer is the company's excellent safety record. With a full-time safety manager and support staff that comes in as needed, Galante said, "It's a very important part of what we do," he said. "We do good quality work and we take care of the environment. We employ local people and we try to deliver what the customer wants while keeping our guys 100 percent safe. I consider us a family here, and we have a great team of people."

"That's what makes it all work: teamwork. I can vouch for that," said Spencer, "and say it's great to be part of the team."

Galante and Spencer serve as board members at the Williamsport/Lycoming Chamber of Commerce.



## NEW MEMBER

## Way Cool Beans means coffee and community

By MIKE REUTHER  
mreuther@sungazette.com

Way Cool Beans is more than a coffee shop in the Pajama Factory.

It's also a gathering spot and a place for tenants of the restored factory building to pause from their daily chores.

"This is the best place to come," Carrie Pauling said. "It's relaxed. It's unpretentious."

Pauling, owner and operator of LP Write, a freelance writing business at the Pajama Factory, is among those who often stop in at Way Cool Beans for a cup of coffee or tea.

The spacious, one room cafe, was launched by Todd Foresman almost on a whim.

Five years ago, Foresman decided to begin roasting his own coffee after he suddenly found he could no longer buy locally the kind he liked.

"It turned out to be the best coffee I ever had," he said.

Other people thought so too, and Foresman, at the time employed by a print shop, began selling the coffee to friends.

One day, a co-worker returned to the print shop empty-handed from a coffee run.

The coffee shop had closed.

That prompted Foresman to start his own cafe in the same neighborhood where he grew up.

"I never thought I was able to be an entrepreneur," Foresman said as he stood behind the long wooden counter of his business.

In the five years it's been open, Way Cool Beans has perhaps gathered as many items as patrons.

Dozens of plants catch natural sunlight next to windows facing Rose Street. A bicycle hangs from the ceiling and the walls show off assorted artwork.

The shop has t-shirts from Hemlock Print and Design for sale.

Over in a corner is the lounge area with comfortable seating and books to read.

There's definitely a laid-back, somewhat bohemian ambience to the place.

Alex Ramone, of Williamsport, described the atmosphere as "always very welcom-



ing."

Foresman said he's glad he started the business.

The customer-base, he noted, tends to be diverse but more important, friendly.

"All of the people who come in here are very open-minded," he said. "I don't know if there has ever been an argument in here."

Foresman runs the place himself with no employees and sells a variety of coffee and tea brands.

Mornings can be busy at Way Cool Beans, but early afternoons are the busiest.

"Every time I don't have a client I come in here," Karen Goodridge said.

Goodridge, owner and operator of Roots Hair Studio in the Pajama Factory, called Foresman "a good neighbor."

"It's quite a community connection here," she said.

Foresman, for his part, said he simply loves running the business.

"I'm really glad I did this," he said.



MIKE REUTHER/Sun-Gazette

At top, Tod Foresman stands behind the bar of his business in the Pajama Factory. Above, the roaster used to roast the beans.



# Member Renewals

Received between January 3rd and January 30th

Thank you to our renewing members.  
We do appreciate your membership and  
involvement in the Chamber!

## Members 61+ Years

Axeman-Anderson Company  
Chemcoat, Inc.

Staiman Recycling Corporation  
Superior Plus Energy Services  
W. R. Sims Agency, Inc.

## Members 41-60 Years

Genetti Hotel & Suites SureStay Signature Collection  
Logue Industries, Inc.  
Ralph S. Alberts Co., Inc.  
Williamsport Moving Company, Inc.

## Members 31-40 Years

A M Metal Specialties  
Allison Crane & Rigging  
Baker Tilly  
Brass Alignment, Inc.  
Carpenter, Harris & Flayhart  
Central Equipment Company  
Clyde Peeling's Reptiland  
Crockett Financial Services  
East End Lumber Company  
EconoLodge Williamsport  
Hilsher Graphics  
Huffman's Office Equipment Co., Inc.  
J. B. Gibbons Construction, LLC  
James V. Brown Library  
JanWay Company  
Jersey Shore Area Joint Water Authority  
Keystone Friction Hinge Company  
Labels by Pulizzi, Inc.  
M & M Sheet Metal and Steel Fabricators  
McNerney, Page, Vanderlin & Hall  
Miele Amusements, Inc.  
Montoursville Area School District  
Nevills Flowers LLC  
Northwest Bank  
R & J Ertel, Inc.  
River Valley Regional YMCA  
Robert H. Fredrickson, D.D.S., M.A.G.D.  
Seewald Laboratories Inc.  
The Blessing Insurance Agency, Inc.  
White Deer Golf Course  
Williamsport Municipal Water Authority  
- Williamsport Sanitary Authority  
Young Industries Inc.

## Members 21-30 Years

21st Century Signs  
American Cancer Society  
Bayard Printing Group  
Bearing & Drive Solutions  
City of Williamsport  
Community Arts Center  
Compu-Gen Technologies, Inc.  
DuBoistown Borough  
Getgen Excavating

Home Service Beverage/First Ice  
Industrial Piping Systems  
Interior Construction Specialists, Inc.  
Janet's Floral Creations  
Kent A. Bennett & Associates, Inc.  
Larson, Kellett & Associates, P.C.  
Lycoming County SPCA  
Lycoming Housing Authority  
Lycoming Physical Therapy, Ltd.  
Manpower Staffing  
Old Corner Hotel  
Penn Recycling, Inc.  
Rainbow Carpet Cleaning and Fire  
Restoration Co.  
Thompson's Food Service  
TurnKey Construction, Inc.  
Wascher's Chiropractic Center  
West Branch Valley Federal Credit Union  
Wirerope Works, Inc.

## Members 11-20 Years

Berger's Greenhouse  
Bostley's Preschool Learning Center Inc.  
Central Pennsylvania Food Bank  
- Williamsport Branch  
Chief Oil & Gas  
Data Papers, Inc.  
Diakon Family Life Services  
Firetree, Ltd.  
Gustonian Gifts  
H. Dean Properties  
Hillside Senior Living Community  
Holistic Health Center, LLC  
Information Technology Services, Inc.  
Intrada Technologies  
Johnson's Cafe  
Kliney's Home Furnishings  
Loyalsock Animal Hospital  
Marshall, Parker & Weber  
McTish, Kunkel & Associates  
Moore Power Sales Vision

Nittany Mountain KOA Campground  
Planet Fitness  
Susquehanna Computer Innovations, Inc.  
The Hillside Catering  
The Muncy Bank & Trust Company  
The Williamsport Home  
Tiadaghton Inn  
Ultimate Express Car Wash  
Valley Forge Pension Management, Inc.  
Williamsport Country Club

## Members 6-10 Years

Appellation Construction Services, LLC  
Energy Transfer  
Halliburton  
Lindsay & Hager Accountants  
Micro-One Computer Center  
RE/MAX EDGE  
TGI Fridays  
The Liberty Group

## Members 1-5 Years

AgChoice Farm Credit  
Beech Resources  
Bimbo Bakeries USA Inc.  
Christian Light Books & Gifts  
Cornerstone Insurance  
DPH Discount Pins, Inc.  
Flemington First Church of Christ  
Goodwill Industries of North Central PA  
Houseknecht's Machine & Tool Company  
It's My Party Store, Inc.  
J. L. Winters Jewelers  
Lycoming Arts  
Marcellus Shale Coalition  
Papa John's Pizza  
Penn State Extension  
Steve Shannon Tire and Auto Centers, Inc.  
Susquehanna Valley CASA - Voices for Children  
The Graphic Hive  
TLC Fitness

## Get Connected With Your Chamber!

Check out our websites for  
all your events,  
relocation plans,  
economic development news,  
leadership opportunities, and  
membership information.

[www.williamsport.org](http://www.williamsport.org)  
[www.vacationpa.com](http://www.vacationpa.com)  
[www.leadershiplycoming.org](http://www.leadershiplycoming.org)

Call for  
exhibitors!

## Science Festival

Thursday, February 21, 2019

SNOW DATE: FEBRUARY 28

Pennsylvania College of Technology

FIELD HOUSE

9 a.m.-2 p.m.

Sneak peek for 5<sup>th</sup> grade classes (up to 1,500 students expected)

5-8 p.m.

Open to the public

The festival is geared toward elementary and middle school students and their families. Hands-on activities and demonstrations are best suited for the event.

Don't miss out on this great opportunity to spark excitement about science, math, engineering, and technology in our youth!

Reserve your FREE booth today. Call the Chamber at 570.326.1971 for more information.

Booths are limited and available first come, first served.



EVENT COORDINATED BY

**Penn  
College**



**LYCOMING  
COLLEGE**





## Montoursville Street Banner Order Form



The Montoursville Chamber of Commerce is coordinating street banner sponsorships to help to bring pride to our Borough and recognition to our businesses.

50 street banners will be available for sponsorship. Banners will be hung throughout the Borough.

### ONLY 18 BANNERS AVAILABLE

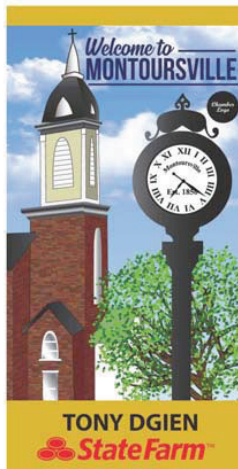
Sponsorship includes the option of displaying your company name AND/OR logo. Logos can be displayed at no additional cost.

Montoursville Chamber Members, Non-Profit @ \$225 each

Non-Chamber Members, Non-Profits @ \$250 each

Call the Chamber at 570-326-1971 for more information and to purchase a banner.

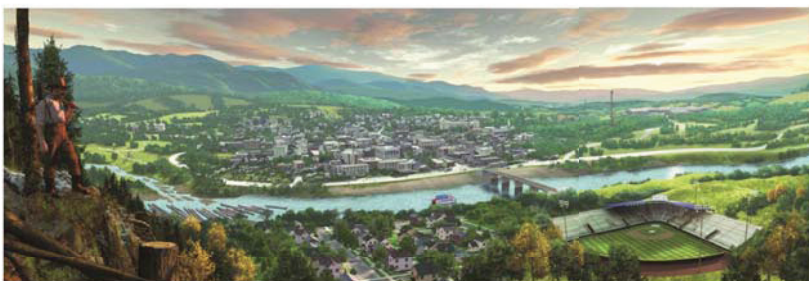
Part of the proceeds will go to the Montoursville High School Art Department in recognition of a student rendition as well as other community projects.



## Williamsport/Lycoming Chamber of Commerce

### Limited Edition

## "DAWN of a NEW ERA"



A beautiful addition to any office, this art depicts the wonders of the past, present and future of Lycoming County.

Size: 36" x 18.5"

Double Archival Matte

Genuine Hardwood Molding

Conservation Glass

Die Struck WLCC Medallion Mounted in Matte

### SPECIAL SALE PRICING

\$50.00



Call the Chamber office or stop in during normal business hours at 102 West Fourth Street, Williamsport to see a sample piece or pick up your print. Any questions, call 570-326-1971 or email [chamber@williamsport.org](mailto:chamber@williamsport.org).

## Jersey Shore Area Chamber of Commerce Winter Mixer



Thursday, February 28, 2019

5:00pm - 7:00pm

Tiadaghton Inn

1120 Allegheny Street ~ Jersey Shore

Sponsored By:



~ Complimentary Buffet ~ Cash Bar ~

Sponsorships are also available

To make a reservation, call or visit the website

Phone: (570) 326-1971 or register online at [www.williamsport.org](http://www.williamsport.org)



Interested in joining the Chamber?  
Call the office at 570- 326-1971  
or apply online at: [www.williamsport.org](http://www.williamsport.org)

## MONTOURSVILLE CHAMBER OF COMMERCE



## Winter Social

You are invited to attend...

Tuesday, February 19th, 2019

From 5pm to 7pm

Herman & Luther's

787 Route 87 Highway, Montoursville, PA

\$15/pp

To register, call 570-326-1971 or online at [www.williamsport.org](http://www.williamsport.org)

RSVP by Thursday, February 14th

Sponsorships also available!

Sponsored by:







## August 14, 2019

Tired of hearing about the Polar Vortex?  
Ready to cement Phil's hole over in  
Punxsutawney? Wish you could be joining  
the pitchers and catchers reporting to Spring  
Training this month?

If you've already checked out of Winter and  
have warmer thoughts on your mind, know  
that in less than 7 months, it will be time for  
the world's eyes to focus on Williamsport for  
the 73rd annual Little League World Series®.

That means plans are already underway for  
the 15th Annual Grand Slam Parade. Any  
business, organization or group wanting to  
participate can get all the details by going to  
[www.grandslamparade.com](http://www.grandslamparade.com).

There you will find the entry application,  
sponsorship information, vendor registration,  
program ad and volunteer forms.

**Application Deadline: June 1, 2019**

